

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

GLENN TIBBLE, et al.)	CV 07-5359 SVW (AGRx)
)	
Plaintiffs,)	
)	FINDINGS OF FACT AND
v.)	CONCLUSIONS OF LAW
)	
EDISON INTERNATIONAL, et al.)	
)	
Defendants.)	
_____)	

I. INTRODUCTION AND PROCEDURAL BACKGROUND

Named Plaintiffs Glenn Tibble, William Bauer, William Izral, Henry Runowiecki, Frederick Sohadolc, and Hugh Tinman, Jr. (collectively "Plaintiffs") filed this class action on August 16, 2007 on behalf of the Edison 401(k) Savings Plan ("the Plan") and all similarly-situated participants and beneficiaries of the Plan, against Defendants Edison International ("Edison"), Southern California Edison Company ("SCE"), the Southern California Edison Company Benefits Committee ("Benefits Committee"), the Edison International Trust Investment Committee ("TIC"), the Secretary of the SCE Benefits Committee, SCE's Vice President of Human Resources, and the Manager of SCE's Human Resources Service Center (collectively, "Defendants"). Plaintiffs sought to

1 recover damages pursuant to the Employee Retirement Income Security Act
2 (ERISA), 29 U.S.C. § 1132(a), for alleged financial losses suffered by
3 the Plan, in addition to injunctive and other equitable relief based on
4 alleged breaches of Defendants' fiduciary duties. 29 U.S.C. §§ 1104,
5 1106.

6 On June 30, 2009, the Court granted Plaintiffs' motion for class
7 certification and appointed Plaintiffs Bauer, Tibble, and Suhadolc as
8 class representatives. The class is defined as: "All persons,
9 excluding the Defendants and other individuals who are or may be liable
10 for the conduct described in this Complaint, who were or are
11 participants or beneficiaries of the Plan and who were, are, or may
12 have been affected by the conduct set forth in the Second Amended
13 Complaint." (Order at 21 [Docket No. 286].) In August 2009, the Court
14 granted Plaintiffs' request to amend the class certification order so
15 as to name Plaintiffs Izral, Runowiecki, and Tinman as class
16 representatives. (Order [Docket No. 308].)

17 In May 2009, both parties filed motions for summary judgment or
18 partial summary judgment. (Docket Nos. 146, 186.) The Court issued
19 its rulings on the summary judgment motions on July 16, 2009 and July
20 31, 2009. The Court granted partial summary judgment in Defendant's
21 favor as to the majority of Plaintiff's claims. Specifically, the
22 Court granted summary judgment in Defendants' favor on the following
23 claims asserted by Plaintiffs: (1) whether Defendants breached their
24 fiduciary duty by selecting mutual funds for the Plan that did not
25 perform as well as the Frank Russell Trust Company low-cost index
26 funds; (2) whether SCE's receipt of revenue sharing from certain mutual
27 funds which offset SCE's payments to its record-keeper, Hewitt
28

1 Associates, constituted a prohibited transaction under 29 U.S.C. §
2 1106(b)(2) or 29 U.S.C. § 1106(b)(3); (3) whether Defendants violated
3 the specific Plan Document under 29 U.S.C. § 1104(a)(1)(D) by allowing
4 some of the fees paid to Hewitt Associates to come from revenue-sharing
5 arrangements; (4) whether Defendants violated the Plan documents by
6 allowing some of the compensation for the Plan Trustee, State Street,
7 to be paid from float; (5) whether allowing State Street to retain
8 float constituted a prohibited transaction under 29 U.S.C. §
9 1106(a)(1)(D); (6) whether Defendants violated their duties of prudence
10 and loyalty under § 1104(a)(1)(B) by doing any of the following: (a)
11 selecting sector funds, especially the poorly-performing T. Rowe Price
12 Science & Technology Fund, for inclusion in the Plan in 1999; (b)
13 including a money market fund in the Plan rather than a stable value
14 fund; and (c) structuring the Edison stock fund as a unitized fund
15 instead of a direct ownership fund. The claims listed above were all
16 dismissed against Defendants. (Orders, Docket Nos. 295, 303.) The
17 Court also ruled that the applicable statute of limitations for
18 Plaintiff's claims was six years, which runs back to August 16, 2001.¹
19 (July 16, 2009 Order at 12-14 [Docket No. 295].)

20 After the ruling on the summary judgment motions, two issues
21 remained for trial: (1) whether the Defendants violated their duty of
22 loyalty by selecting for the Plan certain retail mutual funds that
23 provided for favorable revenue-sharing arrangements but charged higher
24 fees to Plan participants than other funds; and (2) whether the
25 Defendants violated their duty of prudence by selecting for the Plan a
26 money market fund that allegedly charged excessive management fees. In

27
28 ¹As stated above, Plaintiffs' initial Complaint was filed on August 16, 2007.

1 preparing for (and during) trial, the Plaintiffs amended their first
2 theory of liability to conform to proof. Specifically, as to the
3 mutual funds, Plaintiffs argued that Defendants violated both their
4 duty of loyalty and their duty of prudence by investing in the retail
5 share classes of six mutual funds instead of the institutional share
6 classes of those same funds. The retail share classes of the six
7 mutual funds offered more favorable revenue-sharing arrangements to SCE
8 but charged the Plan participants higher fees than the institutional
9 share classes. Three of the mutual funds at issue were chosen after
10 the statute of limitations period; thus, Plaintiffs challenged
11 Defendants' initial investment decisions with regard to those funds.
12 The other three funds were added to the Plan before the statute of
13 limitations period; thus, Plaintiffs challenged the failure to switch
14 to an institutional share class upon the occurrence of certain
15 significant events within the limitations period. Plaintiffs continued
16 to assert the second theory of liability regarding the Money Market
17 Fund.

18 A bench trial in this action was held on October 20-22, 2009.
19 Additionally, the parties were permitted to file supplemental briefs,
20 affidavits, and other evidence in response to Plaintiffs' assertion at
21 trial of a new legal theory regarding the selection of retail share
22 classes rather than institutional share classes of certain mutual
23 funds. The parties each submitted extensive post-trial briefing and
24 additional evidence from November 2009 to April 2010. A post-trial
25 hearing regarding the supplemental evidence was held on April 26, 2010.

26 Having thoroughly examined the evidence, considered the arguments
27 of both sides, and made the following factual findings, the Court
28

1 concludes that Defendants violated their duty of prudence under 29
2 U.S.C. § 1104(a) by choosing to invest in the retail share class rather
3 than the institutional share class of the William Blair Small Cap
4 Growth Fund, the MFS Total Return Fund, and the PIMCO (Allianz) RCM
5 Global Tech Fund. The Court awards damages accordingly, as set forth
6 below.

7 The Court concludes that Defendants did not breach their fiduciary
8 duties of loyalty or prudence by failing to switch into the
9 institutional share classes of the Berger (Janus) Small Cap Value Fund,
10 the Allianz CCM Capital Appreciation Fund, and the Franklin Small-Mid
11 Cap Value Fund upon the occurrence of certain events within the
12 limitations period.

13 Finally, the Court finds that Defendants did not breach their
14 fiduciary duty of prudence by investing in the Money Market Fund
15 managed by State Street Global Advisors or by failing to negotiate a
16 lower management fee.

17 **II. FINDINGS OF FACT**

18 **A. Background**

19 Plaintiffs Glenn Tibble, William Bauer, William Izral, Henry
20 Runowiecki, Frederick Sohadolc, and Hugh Tinman, Jr. (collectively
21 "Plaintiffs") are current or former employees of Midwest Generation,
22 LLC. Midwest Generation, LLC is an indirect subsidiary of Edison
23 Mission Group, Inc., which in turn, is a subsidiary of Defendant Edison
24 International ("Edison International").

25 Defendant Edison International is the parent company of Southern
26 California Edison ("SCE") (both entities referred to collectively as,
27 "Edison"). SCE is a utility that provides electricity to retail
28

1 customers in California. SCE is the sponsor of the Edison 401(k)
2 Savings Plan ("the Plan"), formerly named the Stock Savings Plus Plan
3 ("SSPP"). The Plan is a defined contribution plan, as defined by the
4 Employee Retirement Income Security Act of 1974 as amended ("ERISA") §
5 3(34), 29 U.S.C. § 1002(34), and is an "eligible individual account
6 plan." The Plan was created in 1982 and is maintained for all
7 employees of Edison-affiliated companies. Edison employees may
8 contribute from 1% to 85% of their eligible earnings to the Plan on a
9 pre-tax basis, up to annual limits of the Internal Revenue Code, and
10 Edison may match some contributions to the Plan. The Plaintiffs have
11 been participants in the Plan during the relevant time period.

12 Defendant SCE Benefits Committee ("Benefits Committee") and its
13 members are among the named fiduciaries of the Plan. The Benefits
14 Committee is the Plan Administrator and is responsible for the overall
15 structure of the Plan. Members of the Benefits Committee are chosen by
16 the SCE Chief Executive Officer and are required to report to the SCE
17 Board of Directors. The Secretary of the SCE Benefits Committee, a
18 Defendant in this action, was a named fiduciary of the Plan during the
19 relevant time period.²

20 Additionally, pursuant to the 2001 and 2006 Plan documents, SCE's
21 Vice President of Human Resources and the Manager of SCE's Human
22 Resources Service Center (now called "Benefits Administration"), both
23 Defendants in this action, were named fiduciaries of the Plan during
24
25
26

27
28 ²This named fiduciary status started in 2001. In 2005, Aaron L. Whitely was the
Secretary of the SCE Benefits Committee.

1 the relevant time period.³ The Benefits Administration staff is
2 responsible for implementing administrative changes to the Plan,
3 overseeing the budget for Plan administration costs, and monitoring the
4 ongoing performance of the Plan's recordkeeper, Hewitt Associates, LLC
5 ("Hewitt Associates").

6 Hewitt Associates has served as the third-party recordkeeper for
7 the Plan since at least 1996. Hewitt Associates is responsible for
8 preparing reports regarding the Plan to be sent to the Plan
9 participants and regulators, and maintaining a system that participants
10 can access to make changes to their contributions and investment
11 elections.

12 The SCE and Edison International Board of Directors delegates the
13 authority to select and monitor the Plan's investment options to the
14 Edison International Trust Investment Committee (the "TIC"), a
15 Defendant in this action. The TIC has delegated certain investment
16 responsibilities to the TIC Chairman's Subcommittee (the "Sub-TIC"),
17 which focuses on the selection of specific investment options. The TIC
18 and the Sub-TIC (collectively referred to as "the Investment
19 Committees") were Plan fiduciaries during the relevant time period. No
20 members of the Investment Committees were simultaneously members of
21 either the SCE or Edison International Board of Directors while serving
22 on an Investment Committee.

26
27 ³ The named fiduciary status for these positions started in 2001. At different
28 times, Diane Featherstone, Lillian R. Gorman, John H. Kelly, Frederick J. Grigsby,
Jr., and J. Michael Mendez have served as SCE's Vice President of Human Resources
or Senior Vice President of Human Resources.

1 To some extent and with certain exceptions, SCE indemnifies
2 Defendants and SCE directors and employees for conduct when they may be
3 acting as Plan fiduciaries.

4 **B. Structure of the Plan**

5 Before 1999, the Plan contained six investment options: (1) a Bond
6 Fund invested in the Frank Russell Short Term Bond Fund; (2) a Balanced
7 Fund invested in five Frank Russell Trust Company funds; (3) a Global
8 Stock Fund invested in three Frank Russell Trust Company funds; (4) a
9 Money Market Fund invested in the Wells Fargo Short-Term Income Fund;
10 (5) a Common Stock Fund invested in the Barclay's Global Investor's
11 Equity Index T-Fund; and (6) the Edison International Stock Fund ("EIX
12 Stock Fund").

13 In 1998, SCE and the unions representing SCE employees began
14 collective bargaining negotiations. (SUF ¶ 10.) As a result of these
15 negotiations, the investment options included in the Plan were altered
16 significantly. After the negotiations were completed, the Plan
17 offered a broad array of up to fifty investment options including ten
18 "core" options and a mutual fund window, which included approximately
19 forty mutual funds. In March 1999 and February 2000, the Plan was
20 amended to provide for this structure of investment options for union
21 and non-union employees of Edison and its affiliates. Since these
22 changes, Plan participants have been allowed to select from a variety
23 of investment options with different risk levels, including pre-mixed
24 portfolios, a money market fund, bond and equity funds, the EIX Stock
25 Fund, and dozens of mutual funds.

1 As of December 31, 2003, the Plan included 41 retail mutual funds.
2 As of December 31, 2004, the Plan included 39 retail mutual funds. As
3 of December 31, 2005, the Plan included 38 retail mutual funds.

4 The Plan had \$2,128,870,558 in assets as of December 31, 2003;
5 \$2,655,515,479 in assets as of December 31, 2004; and \$3,172,539,477 in
6 assets as of December 31, 2005.

7 **C. Investment Selection Process**

8 As stated above, the TIC and the Sub-TIC (collectively, "the
9 Investment Committees") have the authority to decide whether to select,
10 maintain or replace the investment options in the Plan, so long as such
11 choices are consistent with the overall structure of the Plan as
12 described above. SCE's Investments Staff provides information and
13 recommendations to the Investment Committees regarding which investment
14 options to maintain or replace. The Investments Staff includes David
15 Ertel, Marvin Tong, Greg Henry, Linda Macias, and Darleen Loose. This
16 group is responsible for monitoring and evaluating the investments for
17 the Plan, as well as the investments for other trusts monitored by
18 Edison.

19 The Investments Staff does not have any authority over the
20 administration of the Plan, the selection of the Plan's third-party
21 service providers, or the selection of the Plan's investment options.
22 Rather, the Investments Staff's role is limited to monitoring the
23 Plan's investment options and, when needed, recommending to the
24 Investment Committees that changes be made to the Plan's investment
25 option line-up. On a quarterly basis, the Investments Staff attends
26 the meetings of the Investment Committees and gives presentations
27 regarding the Plan's overall performance. When advisable, the
28

1 Investments Staff presents information regarding the performance of
2 specific investment options and recommends changes to the Plan's line-
3 up, such as adding or terminating investment options. The Investment
4 Committees have discretion to accept or reject the recommendations of
5 the Investments Staff. In most instances, however, the Investment
6 Committees accept the recommendations of the Investments Staff.

7 The Investments Staff uses the following criteria to evaluate the
8 investment options in the Plan: (1) the stability of the fund's overall
9 organization; (2) the fund's investment process; (3) the fund's
10 performance; (4) the fund's total expense ratio (including fees and
11 revenue-sharing); and (5) with respect to mutual funds, the
12 availability of public information regarding the fund (collectively,
13 the "Investment Criteria"). In applying the Investment Criteria, the
14 Investments Staff evaluates fund performance on a net-of-fee basis to
15 ensure that relative performance comparisons among funds may be made on
16 a consistent basis.

17 The Investment Staff relies on a variety of sources to monitor the
18 funds' performance and fees. Specifically, Hewitt Financial Services
19 ("HFS"), an affiliate of the Plan's record-keeper Hewitt Associates,
20 provides investment advice to the Investments Staff. HFS provides the
21 Investment Staff with written reports regarding the performance of the
22 Plan's investment options on a monthly, quarterly, and annual basis.
23 The reports include short- and long-term performance, annualized
24 performance, risk, and performance of peer groups and benchmarks. The
25 Investments Staff confers with HFS representatives to review the
26 contents of the report on a quarterly basis, has an annual meeting with
27
28

1 HFS to undergo a more in-depth analysis, and confers with HFS on an as-
2 needed basis to discuss specific investment options.

3 Additionally, the Investments Staff confers with the Frank Russell
4 Trust Company ("Russell") regarding fund performance. Russell is the
5 investment consultant for Edison's Pension Fund, and at times has
6 information regarding specific investment managers associated with the
7 funds in the Plan's line-up or funds that are being considered by the
8 Investments Staff.

9 The Investments Staff also conducts its own independent analysis
10 regarding the performance of the investment options. This research
11 includes using data from Morningstar, Financial Engines, and other
12 online sources to track the options' performance. The Investments
13 Staff, in conjunction with HFS and Russell (for the funds managed by
14 Russell) also selects benchmarks for each investment option to
15 determine if the investment options are meeting the Investment
16 Criteria.

17 If an investment option's performance or a change in management or
18 deterioration in financial condition suggests that the option may cease
19 to meet the Investment Criteria in the future, the Investments Staff
20 places the fund on a "Watch List" for closer monitoring. If an option
21 on the Watch List fails to meet the Investment Criteria, the
22 Investments Staff will recommend to the Investment Committees that the
23 option be removed from the Plan line-up. In these instances, the
24 Investments Staff often recommends adding a new option to the Plan in
25 the place of the terminated option.

26 ///

27 ///

28

1 When a new option needs to be added to the Plan, the Investments
2 Staff requests that HFS identify a small number of investment funds
3 that would meet the Plan's needs. Additionally, the Investments Staff
4 conducts independent research to choose a new option to recommend to
5 the Investment Committees. Generally, however, the Investments Staff
6 does not recommend that the Investment Committees make changes (either
7 additions and deletions) to the Plan line-up unless there are
8 significant issues with a particular Plan investment option such that
9 it no longer meets the Investment Criteria.

10 After the recommendations are made to the Investment Committees
11 during the quarterly meetings, the Investment Committees may ask
12 questions about the recommendations. Ultimately, the Investment
13 Committees decide whether to accept or reject the Investments Staff's
14 recommendations in their discretion.

15 Changes to the Plan's investment line-up are generally only made
16 once or twice per year. Between August 2001 and the end of 2005,
17 changes to the Plan's investment lineup occurred on: July 2002, October
18 2003, December 2003, October 2004, January 2005, and October 2005.

19 **D. Mutual Funds**

20 As stated above, the Plan began offering a mutual fund window to
21 Plan participants in March 1999 in response to collective bargaining
22 negotiations. At any given time, the Plan's mutual fund window
23 consisted of approximately 40 retail mutual funds for participants to
24 choose from.

25 **1. Revenue Sharing**

26 Before the addition of the mutual funds to the Plan in 1999, SCE
27 paid the entire cost of Hewitt Associates' record-keeping services.
28

1 These services include things such as mailing prospectuses, maintaining
2 individual account balances, providing participant statements,
3 operating a website accessible by Plan participants that allows
4 participants to conduct transactions and obtain information about the
5 Plan's investment options, and answering inquiries from Plan
6 participants regarding their investment options. The fees for these
7 services were paid by SCE, not the Plan participants.

8 With the addition of the mutual funds to the Plan, however,
9 certain "revenue sharing" was made available to SCE that could be used
10 to offset the cost of Hewitt Associates' record-keeping expenses.
11 "Revenue sharing" is a general term that refers to the practice by
12 which mutual funds collect fees from mutual fund assets and distribute
13 them to service providers, such as recordkeepers and trustees -
14 services the mutual funds would otherwise provide themselves.⁴ Revenue
15 sharing comes from so-called "12b-1" fees, which are fees that mutual
16 fund investment managers charge to investors in order to pay for
17 distribution expenses and shareholder service expenses. See Meyer v.
18 Oppenheimer Mgmt. Corp., 895 F.2d 861, 863 (2d Cir. 1990).⁵ Each type
19 of fee is collected out of the mutual fund assets, and is included as a
20 part of the mutual fund's overall expense ratio. (See Pomerantz Rep. ¶

22 ⁴ In a recent report from the Department of Labor ("DOL"), the Working Group noted
23 that "in the employee benefit community, the term 'revenue sharing' is used loosely
24 to describe virtually any payment that a plan service provider receives from a
25 party other than the plan." Report of the Working Group on Fiduciary
26 Responsibilities & Revenue Sharing Practices, Department of Labor (June 18, 2009),
27 available at, <http://www.dol.gov/ebsa/publications/AC-1107b.html>.

28 ⁵ 12b-1 fees receive their name from SEC Rule 12b-1, which was promulgated pursuant
to the Investment Company Act of 1940 ("ICA"). See 17 C.F.R. § 270.12b-1(b). The
ICA generally bans the use of fund assets to pay the costs of fund distribution.
In 1980, however, the SEC adopted Rule 12b-1 which specifies certain conditions
that must be met in order for mutual fund advisers to be able to make payments from
fund assets for the costs of marketing and distributing fund shares. See Meyer,
895 F.2d at 863.

1 2.) The expense ratio is the overall fee that the mutual fund charges
2 to investors for investing in that particular fund, which includes
3 12b-1 fees as well as other fees, such as management fees.⁶ These fees
4 are deducted from the mutual fund assets before any returns are paid
5 out to the investors.

6 In 1999, when retail mutual funds were added to the Plan, some of
7 the mutual funds offered revenue sharing which was used to pay for part
8 of Hewitt Associates' record-keeping costs. Hewitt Associates then
9 billed SCE for its services after having deducted the amount received
10 from the mutual funds from revenue sharing. In short, revenue sharing
11 offsets some of the fees SCE would otherwise pay to Hewitt Associates.

12 The use of revenue sharing to offset Hewitt Associates' record-
13 keeping costs was discussed with the employee unions during the 1998-99
14 negotiations. Specifically, the unions were advised that revenue
15 sharing fees would result in some of the administrative costs of the
16 Plan being partially offset from mutual funds' revenue sharing payments
17 to Hewitt Associates. Additionally, this arrangement was disclosed to
18 Plan participants on approximately seventeen occasions after the
19 practice began in 1999.

20 The SCE Human Resources Department, also called "Benefits
21 Administration," is responsible for the overall administration budget
22 for the Plan, including the expenses associated with Hewitt Associate's
23 record-keeping costs. The amount of revenue sharing affects the
24 overall budget for the Plan. The Human Resources Department has no
25 authority to determine which funds are selected for the Plan line-up,

26
27 ⁶ See Fact Sheet: Report on Mutual Fund Fees & Expenses, Securities & Exchange
28 Commission (January 10, 2001), available at
<http://www.sec.gov/news/extra/mfeefaq.htm>.

1 but needs to know what revenue sharing arrangements exist so as to
2 budget accordingly.

3 **2. Investment Decisions Were Not Motivated by a Desire to**
4 **Increase Revenue Sharing**

5 **a. Overall trend toward reduced revenue sharing**

6 From July 2002 to October 2008, the investment selections for the
7 Plan demonstrate a general trend toward selecting mutual funds with
8 **reduced** revenue sharing. During this period, Defendants made 39
9 additions or replacements to the mutual funds in the Plan's investment
10 line-up. In 18 out of 39 instances, Defendants chose to replace an
11 existing mutual fund that offered revenue sharing with a mutual fund
12 that provided **less** revenue sharing or **no** revenue sharing at all. In 11
13 instances, Defendants made mutual fund replacements that resulted in no
14 net change to the revenue sharing received by SCE. In 4 instances,
15 Defendants added additional funds that did not replace existing funds;
16 thus, there is no comparison to be made with regard to revenue sharing.
17 In sum, in 33 out of 39 instances, the changes to the mutual funds in
18 the Plan evidenced either a decrease or no net change in the revenue
19 sharing received by the Plan. These changes could not have been
20 motivated by a desire to capture revenue sharing. In contrast, in only
21 6 instances out of 39, Defendants made mutual fund replacements that
22 increased the revenue sharing received by SCE. This overall pattern is
23 not consistent with a motive to increase revenue sharing.

24 **b. Plan changes in 2003 were not motivated by a desire**
25 **to capture more revenue sharing**
26

27
28 ⁷Of these four additions, however, two of the mutual funds did not offer any
revenue sharing, while the other two did offer revenue sharing.

1 Between March and June 2003, members of the Investments Staff were
2 considering changes to the Plan's mutual fund line-up. Members of the
3 Investment Staff, such as Marvin Tong and David Ertel, had email
4 conversations with advisors from HFS and members of the SCE Human
5 Resources Department in which they discussed the revenue sharing that
6 SCE could expect to receive from the fund changes the Investments Staff
7 was considering. These email conversations indicate that the
8 Investments Staff was certainly aware of the benefits of revenue
9 sharing; however, the actual changes made to the Plan line-up during
10 2003 do not evidence a desire to increase revenue sharing.

11 On June 30, 2003 and again on July 16, 2003, the Investments Staff
12 attended meetings with the Investment Committees regarding the
13 recommended changes to the Plan's investment line-up. During those
14 meetings, the Investments Staff did not make any recommendations to the
15 Investment Committees regarding revenue sharing. In fact, the
16 Investment Staff recommenced adding six mutual funds to the Plan at the
17 2003 meetings. Each of the six funds had both a retail share class and
18 an institutional share class with different expense ratios and
19 different revenue sharing benefits. With regard to each of those six
20 funds added to the Plan, the Investment Committees selected the share
21 class with the lowest expense ratio and the lowest revenue sharing,
22 with the exception of one fund which offered no revenue sharing in
23 either share class. In sum, the 2003 changes were not motivated by a
24 desire to capture revenue sharing.

25 Additionally, there is no evidence that Defendants were motivated
26 by revenue sharing when deciding to add or retain the six specific
27
28

1 mutual fund share classes at issue in this case, as discussed further
2 below.

3 **3. Mutual Fund Share Classes**

4 Certain mutual funds offer their investors retail and
5 institutional share classes. Institutional share classes are available
6 to institutional investors, such as 401(k) plans, and may require a
7 certain minimum investment. Institutional share classes often charge
8 lower fees (i.e., a lower expense ratio) because the amount of assets
9 invested is far greater than the typical individual investor. The
10 investment management of all share classes within a single mutual fund
11 is identical, and managed within the same pool of assets. In other
12 words, with the exception of the expense ratio (including revenue
13 sharing), the retail share class and the institutional share class are
14 managed in identical fashion.

15 **4. The Six Mutual Funds At Issue**

16 Plaintiffs contend that Defendants violated their fiduciary duties
17 of loyalty and prudence by investing in the retail share classes rather
18 than the institutional share classes of the following six mutual funds:
19 (1) Janus Small Cap Value Fund ("Janus Fund"); (2) Allianz CCM Capital
20 Appreciation Fund ("Allianz Fund"); (3) Franklin Small-Mid Cap Growth
21 Fund ("Franklin Fund"); (4) William Blair Small Growth Fund ("William
22 Blair Fund"); (5) PIMCO RCM Global Tech Fund ("PIMCO Fund"); and (6)
23 MFS Total Return A Fund ("MFS Total Return Fund"). The retail share
24 classes of each of these funds had higher expense ratios than the
25 institutional share classes; the higher fees were directly related to
26 the fact that the retail share classes offered more revenue sharing.

1 **a. William Blair Small Cap Growth Fund**

2 The William Blair Small Cap Growth Fund ("William Blair Fund") was
3 initially added to the Plan in July 2002. Defendants chose to invest
4 in a retail share class of the fund, although an institutional share
5 class was available at that time. There is no evidence that Defendants
6 considered the institutional share class in July 2002 or that the
7 Investments Staff presented information about the institutional share
8 class to the Investment Committees in 2002. From 2002 to 2009, the
9 fees for the retail share class of the William Blair Fund were 24-29
10 basis points higher than the fees for the institutional share class.
11 The higher fee is attributable to 12b-1 fees that served as a source of
12 revenue sharing to SCE.

13 The Plan's initial investment in the William Blair Fund was \$0.
14 The minimum required investment for the institutional share class was
15 \$500,000. Nonetheless, the \$500,000 investment minimum for the
16 institutional share class would not have precluded Defendants from
17 investing in the institutional share class. The William Blair Fund
18 will waive the investment minimum in certain circumstances - for
19 example, where a plan can commit to meet the investment minimum within
20 a specified time frame. Here, the Plan's investment in the William
21 Blair Fund met or exceed the \$500,000 minimum investment criteria by
22 August 2002, within a month of its initial investment.

23 For large 401(k) plans with over a billion dollars in total
24 assets, such as Edison's, mutual funds will often waive an investment
25 minimum for institutional share classes. It is also common for
26 investment advisors representing large 401(k) plans to call mutual
27 funds and request waivers of the investment minimums so as to secure
28

1 the institutional shares. Defendants' expert, Daniel J. Esch, has
2 personally obtained such waivers for plans as small as \$50 million in
3 total assets - i.e., 5 percent the size of the Edison Plan.

4 The only way a fiduciary can obtain a waiver of the investment
5 minimum is to call and ask for one. Yet none of the Edison fiduciaries
6 nor anyone acting on their behalf (including HFS) ever requested that
7 the William Blair Fund waive the minimum investment so that the Plan
8 could invest in the institutional share class. Had someone called on
9 behalf of the Plan and requested a waiver of the investment minimum,
10 the William Blair Fund almost certainly would have granted the waiver.

11 The William Blair Fund remains in the Plan to the present day;
12 assets continue to be invested in the retail share class.

13 **b. PIMCO RCM Global Technology Fund**

14 The PIMCO RCM Global Technology Fund ("PIMCO Fund") was added to
15 the Plan in July 2002. Defendants initially chose to invest in the
16 retail share class, although an institutional share class existed at
17 that time. From 2002 to 2003, the fees for the retail share class were
18 34-40 basis points higher than the fees for the institutional share
19 class. The higher fee is attributable to 12b-1 fees that served as a
20 source of revenue sharing to SCE.

21 In July 2002, the minimum investment for the institutional share
22 class of the PIMCO Fund was \$5 million. The Plan did not meet this
23 minimum investment until July 2003, when the assets in the fund totaled
24 \$5.3 million.

25 Nonetheless, the \$5 million investment minimum for the
26 institutional share class would not have precluded Defendants from
27 investing in the institutional share class. The PIMCO Series
28

1 Prospectus filed on December 28, 2001 indicates that the PIMCO Fund
2 will waive investment minimums for the institutional share class in its
3 sole discretion. As stated above, it is common for investment advisors
4 representing large 401(k) plans to call mutual funds and request
5 waivers of the investment minimums so as to secure the institutional
6 shares. Defendants' expert has personally obtained such waivers for
7 plans as small as \$50 million in total assets - i.e., 5 percent the
8 size of the Edison Plan. Additionally, Defendants' expert has
9 personally obtained waivers for plans like Edison's from the PIMCO Fund
10 in the past.

11 None of the Edison fiduciaries nor anyone acting on their behalf
12 (including HFS) ever requested that the PIMCO Fund waive the minimum
13 investment so that the Plan could invest in the institutional share
14 class in July 2002. Had someone called on behalf of the Plan in July
15 2002 and requested a waiver of the investment minimum, the PIMCO Fund
16 almost certainly would have granted the waiver.

17 In October 2003, Defendants converted the shares in the retail
18 class of the PIMCO Fund to the institutional share class. The
19 following background is relevant to the decision to switch share
20 classes: In 2002, when Defendants first considered adding the PIMCO
21 RCM Fund to the Plan, it was called the Dresdner RCM Global Technology
22 Fund (the "Dresdner Fund"). The retail share class of the Dresdner
23 Fund had a performance history and a Morningstar rating. However, in
24 the time between when the Investments Staff first recommended the
25 Dresdner Fund to the Investment Committees, and when the fund was added
26 to the Plan in July 2002, there was merger of the Dresdner Fund into
27 the PIMCO RCM Global Technology Fund. At that point, the assets
28

1 automatically transferred from the retail share class of Dresdner Fund
2 into the retail share class of the PIMCO RCM Global Technology Fund.
3 The retail share class of PIMCO Fund did not have a Morningstar rating
4 or a performance history.

5 In early 2003, Edison began considering the elimination of a
6 separate fund, the T. Rowe Price Science Fund, from the Plan. The T.
7 Rowe Price Science Fund had over \$40 million in assets invested in it;
8 Defendants considered mapping these assets into the PIMCO Fund upon the
9 termination of the T. Rowe Price Science Fund. In connection with that
10 decision, Defendants reviewed the different share classes of the PIMCO
11 Fund in July 2003. Defendants learned that the retail share class of
12 the PIMCO Fund (in which the Plan was invested) did not have a
13 performance history or a Morningstar rating, but the institutional
14 share class did have a performance history and a Morningstar rating.
15 One of the Investment Criteria used to select mutual funds is the
16 availability of public information, such as a sufficient performance
17 history and Morningstar rating. Thus, the Edison fiduciaries
18 determined that it would be more prudent to invest in the institutional
19 share class of the PIMCO Fund.

20 In October 2003, when the Edison fiduciaries eliminated the T.
21 Rowe Price Science Fund from the Plan, they mapped the \$40 million in
22 assets from that fund into the PIMCO Fund and simultaneously converted
23 all of the PIMCO Fund retail shares to institutional shares, thereby
24 securing the lower fee rate. Since October 2003, the shares have been
25 invested in the institutional share class.
26
27
28

1 **c. MFS Total Return Fund**

2 The MFS Total Return Fund was added to the Plan in July 2002. The
3 fund was added as a replacement for the Invesco Total Return Fund.
4 Assets in the amount of \$500,000 were mapped from the Invesco Total
5 Return Fund into the MFS Total Return Fund when the fund was first
6 added to the Plan. Defendants chose to invest in the retail share
7 class of the fund, although a cheaper institutional share class was
8 available in July 2002. From 2002 to 2008, the fees for the retail
9 share class were 24-25 basis points higher than the fees for the
10 institutional share class. The higher fee is attributable to 12b-1
11 fees that served as a source of revenue sharing to SCE.

12 David Ertel admitted that the Investment Staff did not present any
13 information to the Sub-TIC about the institutional share class of the
14 MFS Total Return Fund at the time it was added to the Plan.

15 In July 2002, to invest in the institutional share class of the
16 MFS Total Return Fund, a retirement plan had to: (1) have aggregate
17 assets of at least \$100 million, and (2) invest at least \$10 million
18 either in institutional shares of the MFS Total Return Fund alone or in
19 combination with investments in institutional shares of other MFS
20 funds. There is no evidence as to what the applicable minimum
21 investment for the institutional share class was in 2003, 2004, 2005,
22 2006, or 2007.⁸

23 The Plan met the first criteria for investment in the
24

25 ⁸ Plaintiffs introduced a document at trial dated December 31, 2008, which
26 demonstrated that, as of that date, the mandatory minimum investment for the
27 institutional share class of the MFS Total Return Fund was \$0. (Trial Exh. 1742.)
28 However, this exhibit has no probative value because it does not indicate what the
investment minimum was at the time Edison fiduciaries added the Fund to the Plan
line-up, or at any time when Edison was invested in the fund.

1 institutional share class - aggregate assets of at least \$100 million -
2 at the time of its initial investment in July 2002. As to the second
3 criteria, the Plan never had a total of \$10 million in assets invested
4 in the MFS Total Return Fund alone. However, as of April 2005, the
5 Plan met the minimum investment requirement through a combination of
6 assets in various MFS funds which exceeded \$10 million.

7 The \$10 million investment minimum for the institutional share
8 class would not have precluded Defendants from investing in the
9 institutional share class of the MFS Total Return Fund. The January
10 2002 MFS Series Prospectus states that MFS Total Return Fund will waive
11 the investment minimum in its discretion when it determines that the
12 entity's aggregate assets were likely to equal or exceed \$100 million
13 or that such entity would make additional investments in MFS funds so
14 as to meet the \$10 million aggregate minimum within a reasonable time.

15 For large 401(k) plans with over a billion dollars in total
16 assets, such as Edison's, mutual funds will often waive an investment
17 minimum for institutional share classes. It is therefore common for
18 investment advisors representing large 401(k) plans to call mutual
19 funds and request waivers of the investment minimums so as to secure
20 the institutional shares. Defendants' expert has personally obtained
21 such waivers for plans as small as \$50 million in total assets - i.e.,
22 5 percent the size of the Edison Plan.

23 The only way a Plan fiduciary can obtain a waiver of an investment
24 minimum for the institutional share class is to call the fund and ask
25 for one. Yet none of the Edison fiduciaries nor anyone acting on their
26 behalf (including HFS) ever requested that the MFS Total Return Fund
27 waive the minimum investment so that the Plan could invest in the
28

1 institutional share class. Had someone called on behalf of the Plan
2 and requested a waiver of the investment minimum in July 2002, the MFS
3 Total Return Fund almost certainly would have granted the waiver.

4 The MFS Total Return Fund was eliminated from the Plan's menu of
5 investment options in October 2008, and its assets were mapped into the
6 Russell Balanced Moderate Growth portfolio at that time.

7 **d. Janus Small Cap Value Fund**

8 The Berger Small Cap Value Fund was added to the Plan in March
9 1999, which is outside the statute of limitations period in this
10 action. Defendants chose to invest in the retail share class although
11 an institutional share class was also available. Defendants do not
12 offer any reason why they initially chose to invest in the retail share
13 class. From 2003 to 2007, the fees for the retail share class were
14 between 18 and 33 basis points higher than the fees charged for the
15 institutional share class. The higher fee is attributable to 12b-1
16 fees that served as a source of revenue sharing to SCE.

17 Effective in April 2003, Stilwell Financial, which owned both the
18 Janus and Berger families of mutual funds reorganized several of
19 Berger's funds into Janus. As part of this reorganization, the name of
20 the Berger Small Cap Value Fund was changed to Janus Small Cap Value
21 Fund (the "Janus Fund"). David Ertel, the Manager of Investments for
22 SCE and the head of the Investments Staff, admitted that the April 2003
23 rebranding did not prompt Edison to review the share class in which the
24 Plan assets were invested in.

25 The management team of the Janus Fund remained the same both
26 before and after the 2003 reorganization. Specifically, the Janus Fund
27 was managed by a sub-advisor company called Perkins, Wolfe, and
28

1 McDonald ("PWM") both before and after the acquisition. The same two
2 managers from PWM, Robert Perkins and Thomas Perkins, continued to
3 manage the fund after the acquisition. During the acquisition,
4 however, Janus purchased a minority interest of 30 percent in PWM.

5 The investment style of the Janus Fund remained essentially the
6 same both before and after the 2003 reorganization, and the benchmark
7 that the fund used, the Russell 2000 Value Index, did not change.
8 Further, Morningstar, which is a trusted source for information on
9 mutual funds, did not change its categorization of the Janus Fund nor
10 did it change the benchmarks it used to evaluate the Janus Fund. In
11 sum, the changes to the Janus Fund in April 2003 were nothing more than
12 a rebranding. The fund's management, investment style, and performance
13 benchmarks did not change.

14 On June 30, 2003, the Trust Investment Committee/Chairman's
15 Subcommittee ("Sub-TIC") held a meeting in which they reviewed the
16 funds for the Plan, including the Janus Fund. The meeting
17 minutes/overview for the June 30, 2003 meeting reflect that, as of that
18 date, the Janus Fund was placed on a "low priority" Watch List due to
19 "Organizational issues/Manager turnover." Thus, Defendants conducted a
20 closer review of the Janus Fund as a result of the April 2003
21 reorganization. Defendants did not switch share classes in 2003.

22 In October 2007, the Janus Fund was eliminated from the Plan's
23 line-up of investment options and its assets were mapped into the
24 Artisan Small Cap Value Fund.

25 **e. Allianz CCM Capital Appreciation Fund**

26 The PIMCO CCM Capital Appreciation Fund was added to the Plan in
27 March 1999, which is outside the statute of limitations period for this
28

1 action. Defendants chose to invest in a retail ("Administration")
2 share class of the fund, although an institutional ("I") share class
3 was available and continues to remain available. Defendants do not
4 offer any reason why they initially chose to invest in the retail share
5 class. From 2005 to 2009, fees for the retail share class were 25
6 basis points higher than fees for the institutional share class. The
7 higher fee is attributable to 12b-1 fees that served as a source of
8 revenue sharing to SCE.

9 In 2000, Allianz bought a controlling interest in PIMCO. Five
10 years later, in April 2005, Allianz rebranded several of the PIMCO
11 funds. The PIMCO RCM Capital Appreciation Fund was renamed the Allianz
12 CCM Capital Appreciation Fund (the "Allianz Fund") at that time. There
13 was no change in the management of the Allianz Fund as a result of the
14 rebranding.⁹ Additionally, the fund's investment strategy remained the
15 same, and Morningstar did not reclassify the Allianz fund or change its
16 benchmarks after the April 2005 rebranding.

17 In June 2005, the Sub-TIC held a meeting in which they reviewed
18 the funds for the Plan, including the Allianz Fund. The meeting
19 minutes from the June 2005 meeting indicate that the Allianz Fund was
20 placed on a "low priority" Watch List due to "manager turnover" and
21 "performance issues." Thus, Defendants performed a closer review of
22
23
24

25 ⁹ Plaintiffs point out that, as a result of the April 2005 rebranding, Allianz
26 removed one of PIMCO's "star" fund managers, William Gross, from several of their
27 funds. (Pl. Response to Def.'s Supp. Br. at 17.) However, William Gross did not
28 manage the PIMCO CCM Capital Appreciation Fund at any relevant time. Moreover,
Gross was a fixed-income manager, while the Allianz Fund is an equity fund. Thus,
Gross's departure from the management of some of PIMCO's funds is not material to
whether Defendants should have conducted a due diligence review of the Allianz Fund
in 2005.

1 the Allianz Fund in connection with the April 2005 rebranding.¹⁰
2 Defendants did not switch share classes in April 2005.

3 The Allianz Fund remains in the Plan to the present day; assets
4 continue to be invested in the retail share class.

5 **f. The Franklin Small-Mid Cap Growth Fund**

6 The Franklin Small Cap Growth Fund was added to the Plan in March
7 1999, which is outside the statute of limitations period for this
8 action. Defendants chose to invest in a retail ("A") share class
9 although an institutional ("Advisor") share class was available at that
10 time and continues to remain available. Defendants chose to invest in
11 the retail share class in 1999 because the institutional share class
12 had an inception date of 1997 and did not have a Morningstar rating or
13 three years of performance history. Conversely, the retail share class
14 had a Morningstar rating and significant performance history. Given
15 that the availability of public information for mutual funds, including
16 a Morningstar rating and significant performance history, is one of the
17 five Investment Criteria, Defendants chose to invest in the retail
18 share class rather than the institutional share class so as to capture
19 the Morningstar rating and the performance history.

20 From 2001 to 2007, the fees for the retail share class of the
21 Franklin Fund were 25 basis points higher than the fees for the
22 institutional share class. The higher fee is attributable to 12b-1
23 fees that served as a source of revenue sharing to SCE.

24
25
26 ¹⁰ It should be noted that the PIMCO CCM Capital Appreciation Fund had been placed on
27 a medium-low priority Watch List as of March 2003 due to "performance issues." The
28 record is not clear whether the fund simply remained on the Watch List throughout
2003-2005, or if the fund had been removed from the Watch List only to return in
April 2005.

1 On September 1, 2001, there was a change in the investment
2 criteria of the Franklin Fund. Prior to that time, the Franklin Fund
3 invested in growth companies with market capitalizations up to 1.5
4 billion except for companies in the fund's Russell 2000 benchmark.
5 After September 2001, the Franklin Fund could invest in companies with
6 market capitalizations up to \$8.5 billion. The fund also expanded its
7 main investment strategy, so that it could invest up to 80% of its net
8 assets in small capitalization and mid capitalization growth companies.
9 In short, the fund changed from a small-cap fund to a small-mid-cap
10 fund. As a result of this change, in September 2001, the retail shares
11 that Edison previously held in the Franklin Small Cap Growth Fund were
12 automatically converted into retail shares of the Franklin Small-Mid
13 Cap Growth Fund.

14 The initial managers of the Franklin Fund before the September
15 2001 change - Edward Jamieson, Michael McCarthy, and Aidan O'Connell -
16 remained as the core management of the fund after the change. Two
17 additional managers were added to the fund's management team in 2002.
18 Morningstar did not reclassify the Franklin Fund after the change in
19 investment strategy.

20 The SCE Investments Staff, in consultation with HFS, reviewed the
21 Franklin Fund after the September 2001 change and concluded that the
22 fund still satisfied the Investment Criteria. The Investments Staff
23 recommended that the Franklin Fund be reclassified as a mid-cap growth
24 fund for the Plan's purposes. On January 28, 2002, at the meeting of
25 the Sub-TIC, the Investments Staff recommended reclassifying the fund
26 as a mid-cap fund and adding the William Blair Small Cap Fund so as to
27 have a small-cap fund in the mix of options for the Plan participants.
28

1 The recommendations were adopted. Edison also changed its participant
2 communications to advise the Plan participants that the Franklin Small-
3 Cap Growth Fund would now be categorized as a "Medium U.S. Stock Fund."
4 The Franklin Fund was not put on the Watch List as a result of the
5 September 2001 change. No new shares were added to the Franklin Fund
6 as a result of the change, nor did Defendants switch share classes.

7 The Franklin Fund was eliminated from the Plan in October 2007 and
8 its assets were mapped into the T. Rowe Price Mid-Cap Growth Fund.

9 **E. Money Market Fund**

10 One of the funds in the Plan is a short-term investment fund
11 (the "Money Market Fund") which, since 1999, has been managed by State
12 Street Global Advisors ("SSgA").¹¹ SSgA is a division of State Street
13 Bank and Trust Company ("State Street"), which is also the Plan's
14 Trustee. In 1999, State Street, through its SSgA division, was awarded
15 the money market business as part of the Plan's decision to hire State
16 Street as the Trustee for the Plan. At that time, State Street charged
17 18 basis points (0.18%) in management fees for the Money Market Fund.

18 Management fees for the Money Market Fund are not paid by SCE;
19 rather, management fees are charged against Plan participants' fund
20 assets as part of the expense ratio.

21 **1. Selection of the State Street Money Market Fund**

22 Prior to hiring State Street and selecting the Money Market Fund,
23 David Ertel ("Ertel") of the Investments Committee reviewed four other
24 money market funds sometime in 1998. Each of the four funds charged

26 ¹¹ In general, a money market fund is a conservative investment vehicle that often
27 invests in short-term money market securities, such as short-term securities of the
28 United States Government or its agencies, bank certificates of deposit, and
commercial paper. See Jones v. Harris Associates L.P., Slip opinion, Case No. 08-
586, at 9 n.6 (S.C. Mar. 30, 2010)

1 management fees ranging from 15 to 20 basis points. On or about the
2 same time, SCE sent out a Request for Proposal ("RFP") to select a
3 Trustee for the Plan. Ertel recommended that SCE hold off on selecting
4 a money market fund until such time as the results from the RFP were
5 received, as many of the RFP candidates also offered short-term
6 investment funds.

7 As a result of the RFP, SCE received seven responses from various
8 candidates for the Trustee position. SCE formed an Oversight Group
9 consisting of members from SCE's Human Resources Department, the
10 Treasurer Department, Controllers, and the outside record keeper,
11 Hewitt Associates, to review the responses to the RFP and narrow the
12 options to the top three candidates. Ertel was part of the Oversight
13 Group. The top three candidates for the Trustee position were Wells
14 Fargo Bank, the Northern Trust Co., and State Street Bank, all of which
15 provided short-term investment funds which they managed. Each of the
16 three top candidates charged management fees for their money market
17 funds ranging from 15 to 20 basis points. Specifically, Wells Fargo
18 Bank charged fees of 20 basis points, North Trust Co. charged 15 basis
19 points, and State Street charged fees of 18 basis points.¹² State
20 Street was ultimately selected as the Trustee in 1999, and the Plan
21 decided to invest in the money market fund managed by SsgA.

22 **2. Monitoring of the Money Market Fund**

23 The Investments Staff consistently monitors the performance of all
24 the funds in the Plan, including the Money Market Fund. As part of
25

26 ¹² Additionally, the Trustee candidates that were not chosen as the top three
27 candidates also charged management fees ranging from 15 to 20 basis points for
28 their short-term investment funds. Specifically, the Bank of New York and the
Mellon Trust both charged fees of 20 basis points for short-term investment funds
they managed, while Wachovia Bank charged fees of 15 basis points.

1 this process, the Investments Staff receives monthly, quarterly, and
2 annual reports from HFS discussing the Money Market Fund's performance.
3 The Investment Staff evaluates the Money Market Fund on the same
4 Investment Criteria with which it evaluates other funds, which include:
5 (1) the stability of the fund's overall organization; (2) the fund's
6 investment process; (3) the fund's performance compared to benchmarks
7 and peer groups; and (4) the fund's total expense ratio (fees). The
8 most important criterion is the Money Market Fund's performance net of
9 fees as compared to peers and benchmarks.

10 At the time the Money Market Fund was chosen, Ertel evaluated the
11 performance of the fund, including SsgA's fees, and found that the 18
12 basis-point fee was reasonable.

13 In January 2003, Marvin Tong ("Tong") joined the Investments Staff
14 at SCE. He reports directly to Ertel and is one of the persons
15 responsible for monitoring the investment options in the Plan. Tong
16 spends approximately 50% of his time working on the Plan. Prior to
17 working at SCE, Tong had worked in the investment consulting field,
18 consulting 401(k) plans and pension plans. When he started at SCE, he
19 reviewed the fees of all the options in the Plan, including the Money
20 Market Fund. Based on his experience, Tong believed that the 18 basis-
21 point fee for the Money Market Fund was reasonable at that time.

22 In late 2004, Pamela Hess ("Hess") joined the team at HFS that
23 provides investment support services to SCE. Prior to that time, Hess
24 worked as a Senior Investment Consultant at HFS from 2000 to 2005, and
25 an Investment Analyst at HFS from 1999-2000. In 2004, when she began
26 working with SCE, Hess believed that the 18 basis-point fee for the
27 Money Market Fund was reasonable in light of the size of the Plan's
28

1 investment in the fund and the services rendered by State Street to the
2 Plan.

3 Hess often reviewed the fees for the Money Market Fund and alerted
4 the SCE Investment Staff of opportunities to seek lower fees when they
5 arose. In 2005, Hess had a conversation with Tong regarding the
6 management fees of the Money Market Fund. Hess told Tong that she had
7 reviewed the fees for the Money Market Fund and believed that the Plan
8 had an opportunity to negotiate a lower fee, in light of the fact that
9 the Plan's assets in the fund had grown. Tong, in turn, discussed
10 Hess's suggestion with Ertel. Ertel authorized Tong to discuss the
11 issue with SCE's Benefits Accounting Staff to attempt to negotiate the
12 Money Market Fund fees with State Street.

13 There is no evidence in the record that Tong actually discussed
14 the matter with the Benefits Accounting staff or that persons from the
15 Benefits Accounting Department contacted State Street in 2005 regarding
16 lowering the fees for the Money Market Fund. Nonetheless, in September
17 2005, SSgA dropped its fees from 18 basis points to 12 basis points.
18 It is unclear whether SSgA or SCE initiated the reduction in fees.

19 In April 2007, Tong again discussed the reasonableness of the fees
20 for the Money Market Fund with Hess. Hess told Tong that she had
21 reviewed the fees for the Money Market fund, and that because the
22 assets in the fund had grown to \$440 million, she believed SCE could
23 negotiate a lower management fee with SSgA. Hess stated that "true
24 pricing" would lie somewhere between 8 to 9 basis points, and that
25 Barclays Global Investments offered a "collective version" money market
26
27
28

1 fund for 9 basis points.¹³ Hess also pointed out that she believed
2 Vanguard had "low cost vehicles" at 9 basis points. Hess also stated
3 that she did not believe SCE was overpaying with SSgA; rather, she felt
4 that because two years had gone by since the last reduction in fees,
5 and SCE's assets continued to grow, SCE might be in a position to
6 negotiate lower fees. At that time, Hess was aware of a number of
7 other comparable 401(k) plans that offered their participants money
8 market funds with fees of 12 basis points or higher. In other words,
9 the 12 basis-point fee charged by SSgA was comparable to what other
10 401(k) plans were paying at the time, in Hess's experience.

11 In response to Hess's information, Tong contacted the SCE Benefits
12 Accounting staff, and together they negotiated with State Street a for
13 a reduction in the investment management fee. Consequently, in July
14 2007, SSgA reduced the fees for the Money Market Fund from 12 basis
15 points to 10 basis points. In October 2007, the management fees for
16 the Money Market Fund were further reduced to 8 basis points.
17 Currently, fees for the Money Market Fund remain at 8 basis points.

18 From 1999 to the present, the SCE Investment Staff has regularly
19 monitored the performance, net of fees, of the Money Market Fund.
20 Throughout this period, the Money Market Fund has consistently exceeded
21 its performance benchmarks, net of fees, in a statistically significant
22 manner.

23 Despite the Money Market Fund's consistently good performance, in
24 2008, in response to the global financial crisis, the Investment
25 Committees requested that the Investments Staff conduct an extensive

26
27 ¹³ Hess described a "collective version" as similar to a private mutual fund. A
28 collective money market fund is not publicly traded; rather, it is available only
to ERISA-qualified investors and other 401(k) investors.

1 review of the Money Market Fund. The goal of the review was to ensure
2 that the Investment Committees were comfortable with the Money Market
3 Fund's management and credit risk. During this review, members of the
4 Investments Staff had discussions with SSGA and HFS regarding the
5 performance of the Money Market Fund. Based on the results of the
6 investigation, in early 2009, the Investment Committees took no action
7 regarding the Money Market Fund, as it continued to meet the Investment
8 Criteria and outperform its benchmarks. Further, HFS found that the
9 management fee of 8 basis points was reasonable and competitive when
10 compared with similar funds; in fact, it was one of the lowest fees
11 offered for that type of fund in the market.

12 **III. CONCLUSIONS OF LAW**

13 **A. Jurisdiction**

14 The Court has federal question subject matter jurisdiction over
15 this action pursuant to 28 U.S.C. § 1331 and 29 U.S.C. § 1132(e)(1).
16 The Plan, formerly named the SSPP, is a "defined contribution plan,"
17 and an "eligible individual account plan" as defined by ERISA § 3(34),
18 29 U.S.C. § 1002(34). Each of the named Plaintiffs were participants
19 in the Plan at the time the action was commenced and remain
20 participants in the Plan within the meaning of ERISA §§ 3(7) and (8),
21 29 U.S.C. §§ 1002(7) and (8). The Plan is covered by and subject to
22 the provisions of part 4 of Title I of ERISA, § 401 *et seq.*, 29 U.S.C.
23 § 1101 *et seq.*

24 Venue is proper in this Court pursuant to 29 U.S.C. § 1132(e)(2)
25 because the Plan is administered in this District and the Defendants
26 may be found in this District.

1 **B. Standing**

2 ERISA §§ 502(a)(2) and (a)(3), 29 U.S.C. §§ 1132(a)(2) and (a)(3),
3 provide standing for any participant to assert, on behalf of the Plan,
4 a breach of fiduciary duty claim under ERISA § 409, 29 U.S.C. § 1109.
5 Concha v. London, 62 F.3d 1493, 1499 (9th Cir. 1995). Defendants do
6 not challenge the named Plaintiffs' status as participants of the Plan
7 within the meaning of 29 U.S.C. §§ 1132(a)(2) or (a)(3). See also 29
8 U.S.C. § 1002(7) and (8) (definition of participant); Firestone Tire &
9 Rubber Co. v. Bruch, 489 U.S. 101, 117 (1989) ("participant" means
10 either employees currently in covered employment or "former employees
11 who 'have . . . a reasonable expectation of returning to covered
12 employment' or who have a 'colorable claim' to vested benefits
13') (quoting Kuntz v. Reese, 785 F.2d 1410, 1411 (9th Cir.
14 1986)).

15 ERISA § 409(a) provides that, "[a]ny person who is a fiduciary
16 with respect to a plan who breaches any of the responsibilities,
17 obligations, or duties imposed upon fiduciaries by this subchapter
18 shall be personally liable to make good to such plan any losses to the
19 plan resulting from such breach, and to restore to such plan any
20 profits of such fiduciary which have been made through use of assets of
21 the plan by the fiduciary, and shall be subject to such other equitable
22 or remedial relief as the court may deem appropriate . . .". 29 U.S.C.
23 § 1109(a). Claims under ERISA § 409 are brought in a representative
24 capacity on behalf of the plan as a whole. See In re First American
25 Corp. ERISA Litig., 258 F.R.D. 610, 615 (C.D. Cal. 2009) ("[T]he text
26 of § 409(a) characterizes the relevant fiduciary relationship as one
27 'with respect to a plan,' and repeatedly identifies the 'plan' as the
28

1 victim of any fiduciary breach. . . . 'A fair contextual reading of the
2 statute makes it abundantly clear that its draftsman were primarily
3 concerned with the possible misuse of plan assets, and with remedies
4 that would protect the entire plan, rather than the rights of an
5 individual beneficiary.'" (quoting Massachusetts Mutual Life Ins. Co.
6 v. Russell, 473 U.S. 134, 140 (1985)); Kanawi v. Bechtel Corp., 254
7 F.R.D. 102, 110 (C.D. Cal. 2008) ("The complaint [alleging breach of
8 fiduciary duties] is based on allegations and recovery that address the
9 Plan as a whole, not individual claimants. If recovery is received and
10 paid to the Plan, it is the responsibility of the Plan fiduciaries to
11 determine the manner in which such recovery will be applied.") Here, as
12 in In re First American and Kanawi, the Plaintiffs' claims assert harm
13 to the Plan as a whole, not to their individual accounts. As
14 participants in the Plan, Plaintiffs may challenge the alleged breaches
15 of duty on behalf of the Plan. 29 U.S.C. § 1132(a)(2) and (a)(3); see
16 Concha, 62 F.3d at 1500.¹⁴

17 **C. Legal Standard: Breach of Fiduciary Duty**

18 ERISA is intended to "promote the interests of employees and their
19 beneficiaries in employee benefit plans." Shaw v. Delta Air Lines,
20 Inc., 463 U.S. 85, 90 (1983). In enacting ERISA, "the crucible of
21

22
23 ¹⁴ Plaintiffs also have Article III standing to challenge Defendants' alleged
24 breaches of duty. Article III standing requires Plaintiffs to show: (1) an injury
25 in fact; (2) a causal connection between the injury and the actions complained of;
26 and (3) redressability. Lujan v. Defenders of Wildlife, 504 U.S. 555, 560-61
27 (1992). As explained below, Plaintiffs have shown that the Plan suffered a loss
28 and that Defendants' conduct was the cause thereof. Specifically, the Plan's
assets were reduced through the payment of excessive fees for mutual fund
investments. This loss was caused by Defendants imprudent decision to invest in
more expensive, but otherwise identical, retail share classes when cheaper
institutional share classes were available. Had Defendants exercised their duty of
prudence, the Plan would not have paid excessive fees. See In re First American
Corp. ERISA Litig., 258 F.R.D. at 617. These losses are redressable under ERISA §
409, 29 U.S.C. § 1109.

1 congressional concern was misuse and mismanagement of plan assets by
2 plan administrators." Mass. Mut. Life Ins. Co. v. Russell, 473 U.S.
3 134, 140 n.8 (1985) (citations omitted). To effectuate this concern,
4 Congress imposed a number of detailed duties on plan fiduciaries.
5 DiFelice v. U.S. Airways, Inc., 497 F.3d 410, 417 (4th Cir. 2007).
6 ERISA § 404, 29 U.S.C. § 1104, codifies the duties of loyalty and care
7 owed by a plan fiduciary:

8 (a)(1) . . . [A] fiduciary shall discharge his duties with
9 respect to a plan solely in the interest of the participants
and beneficiaries and --

10 (A) for the exclusive purpose of:

11 (I) providing benefits to participants and their
12 beneficiaries; and

13 (ii) defraying reasonable expenses of administering
the plan;

14 (B) with the care, skill, prudence, and diligence under
15 the circumstances then prevailing that a prudent man
16 acting in a like capacity and familiar with such matters
would use in the conduct of an enterprise of a like
character and with like aims;

17 . . .

18 29 U.S.C. § 1104(a)(1)(A) and (B). Subsection (a)(1)(A) codifies the
19 duty of loyalty, while subsection (a)(1)(B) articulates the duty of
20 prudence. These duties are "the highest known to the law." SEC v.
21 Capital Consultants, LLC, 397 F.3d 733, 751 (9th Cir. 2005).

22 1. Duty of Loyalty

23 The duty of loyalty requires a fiduciary to "discharge his duties
24 with respect to a plan solely in the interest of the participants and
25 beneficiaries." 29 U.S.C. § 1104(a)(1)(A). A fiduciary must "act with
26 complete and undivided loyalty to the beneficiaries of the trust," and
27 must make any decisions in a fiduciary capacity "with an eye single to
28 the interests of the participants and beneficiaries." Leigh v. Engle,

1 727 F.2d 113, 123 (7th Cir. 1984) (quotations omitted); see Donovan v.
2 Bierwirth, 680 F.2d 263, 272 n.8 (2d Cir. 1982); DiFelice, 497 F.3d at
3 418-19. These responsibilities have their source in the common law of
4 trusts. Pegram v. Herdrich, 530 U.S. 211, 224 (2000). As Judge
5 Cardozo famously stated: "Many forms of conduct permissible in a
6 workaday world for those acting at arm's length are forbidden to those
7 bound by fiduciary ties. A trustee is held to something stricter than
8 the morals of the marketplace. Not honesty alone, but the punctilio
9 of an honor the most sensitive, is then the standard of behavior."
10 Meinhard v. Salmon, 249 N.Y. 458, 464 (Ct. App. 1928).

11 Although ERISA's duty of loyalty gains definition from the law of
12 trusts, there is an important distinction provided for by the statute's
13 provisions. See Variety Corp. v. Howe, 516 U.S. 489, 497 (1996) ("We
14 also recognize . . . that trust law does not tell the entire story.");
15 DiFelice, 497 F.3d at 417 ("The common law of trusts, therefore, 'will
16 inform, but will not necessarily determine the outcome of, an effort to
17 interpret ERISA's fiduciary duties.'") (quoting Variety Corp., 516 U.S.
18 at 497). Under ERISA, "a fiduciary may have financial interests
19 adverse to beneficiaries, but under trust law a trustee is not
20 permitted to place himself in a position where it would be for his own
21 benefit to violate his duty to the beneficiaries." Bussian v. RJR
22 Nabisco, Inc., 223 F.3d 286, 295 (5th Cir. 2000). Thus, unlike in
23 trust law, ERISA contemplates that in many circumstances a plan
24 fiduciary will "wear two hats," and may have conflicting loyalties.
25 Id.; see Cunha v. Ward Foods, Inc., 804 F.2d 1418, 1432 (9th Cir.
26 1986)(citing Amato v. Western Union Int'l, Inc., 596 F. Supp. 963, 968
27 (S.D.N.Y. 1984); Friend v. Sanwa Bank of California, 35 F.3d 466, 469
28

1 (9th Cir. 1994). Under ERISA, a conflict of interest alone is not a
2 per se breach: "nowhere in the statute does ERISA explicitly prohibit a
3 trustee from holding positions of dual loyalties." Friend, 35 F.3d at
4 468-69. Instead, to prove a violation of the duty of loyalty, the
5 plaintiff must show "actual disloyal conduct." In re McKesson HBOC,
6 Inc. ERISA Litig., 391 F. Supp. 2d 812, 834-35 (N.D. Cal. 2005) (ERISA
7 fiduciaries do not breach their duty of loyalty simply by "placing
8 themselves in a position" where they might act disloyally.).

9 Consistent with this rule, a fiduciary does not breach his duty of
10 loyalty by pursuing a course of conduct which serves the interests of
11 the plan's beneficiaries while at the same time "incidentally
12 benefitting" the plan sponsor or even the fiduciary himself. See Morse
13 v. Stanley, 732 F.2d 1139, 1146 (2d Cir. 1984); Donovan v. Bierwirth,
14 680 F.2d 263, 271 (2d Cir. 1982); Siskind v. Sperry Ret. Program,
15 Unisys, 47 F.3d 498, 506 (2d Cir. 1995). The benefit, however, must be
16 *incidental* to a decision that is in the best interests of the plan
17 participants. As the Second Circuit explained: "Although officers of a
18 corporation who are trustees of its pension plan do not violate their
19 duties as trustees by taking action which, after careful and impartial
20 investigation, they reasonably conclude best to promote the interests
21 of participants . . . simply because it incidentally benefits the
22 corporation . . . their decisions must be made with an eye single to
23 the interests of the participants and beneficiaries." Bierwirth, 680
24 F.2d at 271; see Bussian, 223 F.3d at 295 ("Despite the ability of an
25 ERISA fiduciary to wear two hats, 'ERISA does require . . . that the
26 fiduciary with two hats wear only one at a time, and wear the fiduciary
27 hat when making fiduciary decisions.'") (quoting Pegram, 530 U.S. 211).
28

1 In sum, an investment decision that happens to benefit the plan sponsor
2 or the fiduciary himself does not constitute a breach of the duty of
3 loyalty, so long as that decision was made solely in the best interests
4 of the plan participants and the beneficiaries. See, e.g., Morse v.
5 Stanley, 732 F.2d at 1146 (fiduciary's decision to deny accelerated
6 payments to departing employees maintained the fiscal integrity of the
7 Plan while also benefitting the company); Siskind, 47 F.3d at 506
8 ("Where the employer is viewed as a participant in the single employer
9 plan, it shares with its employees an interest in having the pension
10 plan contribute to business profitability along with its principal task
11 of ensuring future benefits to employees . . .").

12 2. Duty of Prudence

13 ERISA requires that a fiduciary act with the "care, skill,
14 prudence, and diligence under the circumstances then prevailing that a
15 prudent man acting in a like capacity and familiar with such matters
16 would use in the conduct of an enterprise of a like character and with
17 like aims." 29 U.S.C. § 1104(a)(1)(B) (2006). Like the duty of
18 loyalty, the duty of prudence is "the highest known to the law."
19 Howard v. Shay, 100 F.3d 1484, 1488 (9th Cir. 1996) (quoting Donovan v.
20 Bierwirth, 680 F.2d 263, 272 n.8 (2d Cir. 1982).

21 "Prudence is measured according to the objective 'prudent person'
22 standard developed in the common law of trusts." Whitfield v. Cohen,
23 682 F.Supp. 188, 194 (S.D.N.Y. 1988) (citing Donovan v. Mazzola, 716
24 F.2d 1226, 1231 (9th Cir. 1983) and S. Rep. N. 93-127, 93d Cong., 2nd
25 Sess., reprinted in 1974 U.S. Code Cong. & Ad. News 4639, 4838, 4865).
26 Under the common law of trusts, a trustee is "duty-bound to make such
27 investments and only such investments as a prudent [person] would make
28

1 of his own property having in view the preservation of the estate and
2 the amount and regularity of the income to be derived. . . ." In re
3 Unisys Savings Plan Litig., 74 F.3d 420, 434 (3d Cir. 1996) (quoting
4 Restatement (Second) of Trusts § 227 (1959)).

5 The prudence standard is not that of a prudent lay person, but
6 rather that of a prudent fiduciary with experience dealing with a
7 similar enterprise. Whitfield, 682 F. Supp. at 194 (citing Mazzola,
8 716 F.2d at 1231-21). To determine whether the fiduciary has met the
9 prudence standard, "the court focuses not only on the merits of the
10 transaction, but also on the thoroughness of the investigation into the
11 merits of the transaction." Howard, 100 F.3d at 1488. The question is
12 whether, "at the time they engaged in the challenged transactions, [the
13 fiduciaries] employed the appropriate methods to investigate the merits
14 of the investment and to structure the investment." Mazzola, 716 F.2d
15 at 1232; Fink v. National Savings and Trust Co., 772 F.2d 951, 957
16 (D.C. Cir. 1985) ("A fiduciary's independent investigation of the
17 merits of a particular investment is at the heart of the prudent person
18 standard."). The prudence test focuses on the conduct of the
19 fiduciaries when making the investment decision and not on the
20 resulting performance of the investment. Donovan v. Cunningham, 716
21 F.2d 1455, 1467 (5th Cir. 1983). ("The focus of the inquiry is how the
22 fiduciary acted in his selection of the investment, and not whether his
23 investments succeeded or failed.") (quoting 19B *Business Organizations*,
24 S. Young, *Pension and Profit-Sharing Plans* § 17.02[3] at 17-29).

25 A fiduciary may secure independent advice from counsel or a
26 financial advisor when making investment decisions, and indeed must do
27 so where he lacks the requisite education, experience, and skill.
28

1 Donovan v. Bierwith, 680 F.2d 263, 272-73 (2d. Cir. 1982) (Friendly,
2 J.). However, while securing independent advice is evidence of a
3 thorough investigation, it does not act as a complete defense to a
4 charge of imprudence. Howard, 100 F.3d at 1489; Bierwirth, 680 F.2d at
5 272 (independent advice of counsel does not operate as a "complete
6 whitewash which, without more, satisfies ERISA's prudence
7 requirement.") The fiduciary must investigate the expert's
8 qualifications, provide accurate information to the expert, and ensure
9 that reliance on the expert's advice is reasonably justified under the
10 circumstances. Howard, 100 F.3d at 1489; Mazzola, 716 F.2d at 1234.
11 Ultimately, the fiduciary has a duty to exercise his own judgment in
12 light of the information and advice he receives. Crowhurst v. Cal.
13 Institute of Tech., No. CV 9605433 RAP (Shx), 1999 WL 1027033, at *19
14 (C.D. Cal., July 1, 1999) (citing Mazzola, 716 F.2d at 1231).

15 The failure to investigate and evaluate a particular investment
16 decision is a breach of fiduciary duty that may warrant an injunction
17 against or the removal of the trustee (and perhaps the recovery of
18 trustees fees paid for investigative services that went unperformed).
19 Fink, 772 F.2d at 962. However, the failure to investigate alone
20 cannot sustain an action for damages where the investment decision
21 nonetheless was objectively prudent. Id. ("I know of no case in which
22 a trustee who has happened - through prayer, astrology or just blind
23 luck - to make (or hold) objectively prudent investments . . . has been
24 liable for losses from those investments because of his failure to
25 investigate and evaluate beforehand.") (Scalia, J., concurring); Roth
26 v. Sawyer-Cleator Lumber Co., 16 F.3d 915, 919 (8th Cir. 1994);
27 Whitfield, 682 F. Supp. at 195. Thus, having found that the fiduciary
28

1 failed to investigate a particular investment adequately, the court
2 must then examine whether, in light of the facts that an adequate and
3 thorough investigation would have revealed, the investment was
4 objectively imprudent. Whitfield, 682 F. Supp. at 195; see, e.g.,
5 Mazzola, 716 F.2d at 1232 (finding a breach of duty where a reasonable
6 investigation would have revealed that the loan the Plan made to a
7 convalescent home was far below prevailing interest rates and
8 "presented an unreasonable risk of not being timely and fully paid.");
9 Katsaros v. Cody, 744 F.2d 270, 279-80 (2d Cir. 1984) (had the trustees
10 engaged in an adequate investigation they would have discovered that
11 "the loan was a loser from its inception"); In re Unisys. Savings Plan
12 Litig., 74 F.3d at 436 (denying summary judgment to fiduciaries where
13 plaintiffs presented evidence that a thorough investigation (which was
14 not done) would have revealed serious problems with the investment).
15 The prudence of the challenged decision is judged at the time it was
16 made, rather than with the benefit of hindsight. Roth, 16 F.3d at 917-
17 18; DiFelice, 497 F.3d at 424.

18 In sum, if the investment decision is one that a prudent person
19 would make at the time it was made, there is no liability for loss to
20 the Plan participants. In re Unisys. Savings Plan Litig., 74 F.3d at
21 434; Roth, 16 F.3d at 919 ("Even if a trustee failed to conduct an
22 investigation before making a decision, he is insulated from liability
23 if a hypothetical prudent fiduciary would have made the same decision
24 anyway."); see In re McKesson HBOC, Inc. ERISA Litig., 391 F. Supp. 2d
25 812, 835 (N.D. Cal. 2005) ("Because it was not imprudent to refuse to
26 sell company stock, [defendant's] alleged conflict could not have
27 harmed plaintiff.")

1 **D. Challenged Conduct by the Plan Fiduciaries**

2 **1. Mutual Fund Investments**

3 Plaintiffs contend that Defendants violated both their duty of
4 loyalty and their duty of prudence when they invested in the retail
5 share classes rather than the institutional share classes of the
6 following six mutual funds: (1) Janus Small Cap Value Fund ("Janus
7 Fund"); (2) Allianz CCM Capital Appreciation Fund ("Allianz Fund"); (3)
8 Franklin Small-Mid Cap Growth Fund ("Franklin Fund"); (4) William Blair
9 Small Cap Growth Fund ("William Blair Fund"); (5) PIMCO RCM Global Tech
10 Fund ("PIMCO Fund"); and (6) MFS Total Return Fund.

11 **a. Duty of Loyalty**

12 As to the duty of loyalty, Plaintiffs contend that, when deciding
13 to invest in the retail share classes rather than the cheaper
14 institutional share classes of these funds, Defendants were improperly
15 motivated by a desire to capture more revenue sharing for SCE even
16 though doing so increased the fees charged to Plan participants.
17 Plaintiffs contend that Defendants put the interests of SCE in
18 offsetting the record-keeping costs to Hewitt Associates above the
19 interests of the Plan participants in paying lower fees.

20 Plaintiffs rely primarily on a series of emails, generally between
21 members of the Investments Staff and members of the SCE Human Resources
22 Department, to support their claim that the Plan fiduciaries were
23 improperly motivated by a desire to capture revenue sharing.

24 Specifically, Plaintiffs point to the following evidence:

- 25 • On March 11, 2003, David Ertel, head of the Investments Staff,
26 emailed George Grana, an employee of SCE's Human Resources
27 Department and copied on the email other members of the Human
28 Resources Department and Marvin Tong, a member of the Investments
 Staff. In the email, Ertel told Grana that the Investments Staff
 and HFS were researching 5 new funds for the Plan. Ertel asked

1 Grana, "We are having them [Hewitt Financial Services] look at
2 fund share classes with lower expense ratios (even if there is no
3 revenue sharing). Question: if we delete funds that have high
4 revenue sharing with one that has none, is that still acceptable
5 on an incremental basis?"

- 6 • On March 17, 2003, Barbara Decker and George Grana, both of the
7 Human Resources Department, discussed via email the availability
8 of revenue sharing from mutual funds. In the email communication
9 Grana told Decker that Ertel was asking for clarification "about
10 fund selection and 12b1 fee offsets." Grana proposes to tell
11 Ertel that when a fund manager offers the same fund with different
12 share classes but one has more favorable revenue sharing, if all
13 else is equal, "we should continue to use a share class which
14 offers a reasonable revenue sharing arrangement."¹⁵
- 15 • On June 24, 2003, Josh Cohen of HFS wrote an email to Marvin Tong
16 which, among other things, provided the revenue sharing available
17 in the share classes of several mutual funds that the Investments
18 Staff was considering adding to the Plan. Cohen noted that one of
19 the funds, the Templeton Developing Markets Fund, had "revenue
20 sharing issues." Cohen wrote, "While I don't think this would
21 have a bearing on your decision to add a Franklin fund, you may
22 want to let Diane know your intentions to do so." (Diane refers
23 to Diane Kobashigawa, who at the time was the Manager of Benefits
24 Administration in the SCE Human Resources Department.)
- 25 • On June 25, 2003, Lorie Padilla of the Human Resources Department
26 emailed other members of the Human Resources Department as well as
27 David Ertel and Marvin Tong and attached an estimate of "how the
28 12b-1 income [revenue-sharing] may change with the suggested fund
changes."
- Also on June 25, 2003, David Ertel responded to the email sent by
Lorrie Padilla. Ertel modified the worksheet to reflect a
proposed change to the PIMCO RCM Global Technology Fund. Ertel
noted that the Investments Staff was considering recommending that
the Investment Committees convert the retail share of the PIMCO
Fund to institutional shares, and that if they adopted that
recommendation, "we would pick up a Morningstar rating, and
historical information, and would lose \$105,000 in 12b-1 fees
[revenue sharing]." Ertel asked the email recipients, "What does
everyone think of the tradeoff?"

23 While these emails certainly indicate that members of the
24 Investments Staff were aware of the benefits of revenue-sharing, there
25

26
27 ¹⁵ There is no evidence that this message was delivered or communicated to Ertel or
28 anyone on the Investments Staff or Investment Committees.

1 is no evidence that members of the Investments Staff were motivated by
2 revenue sharing when making fund recommendations to the Investment
3 Committees. David Ertel testified that the reason he discussed revenue
4 sharing with members of the SCE Human Resources Department in 2003 is
5 because the Human Resources Department is responsible for overseeing
6 the administration of the Plan and the budget/expenses related thereto.
7 Ertel wanted to notify the Human Resources Department of what offsets
8 would potentially be available to SCE to satisfy their obligations to
9 the record-keeper, Hewitt Associates. Ertel testified that these
10 communications were strictly for the purpose of having the Human
11 Resources Department deal with budgetary matters and did not influence
12 the selection of any mutual funds for the Plan. Having observed the
13 witness during trial, the Court finds this testimony credible.

14 Furthermore, Ertel's testimony is supported by the contents of the
15 emails themselves. For example, in the June 24, 2003 email, when Josh
16 Cohen indicated to Ertel that a mutual fund had revenue sharing issues,
17 Cohen stated, "I don't think this would have a bearing on your decision
18 to add a Franklin fund," but suggested that Ertel let the Human
19 Resources department know about the change. Similarly, in the June 25,
20 2003 emails, Lorrie Padilla of the Human Resources Department attempts
21 to estimate the effect of certain fund changes on the administrative
22 budget through 12b-1 fees, and communicates with Ertel and the
23 Investments Staff for that purpose. However, there is no evidence that
24 Lorrie Padilla or any other employee from Human Resources employee ever
25 told Ertel or anyone on the Investments Staff to consider funds that
26 would increase revenue sharing.

27

28

1 It is also undisputed that the SCE Human Resources Department has
2 no authority over which funds are recommended or selected for the
3 Plan's line-up. Plaintiffs did not present any evidence that the Human
4 Resources staff ever discussed revenue sharing with the Investment
5 Committee members who had the authority to select the funds for the
6 Plan.

7 David Ertel and Marvin Tong both testified that the Investments
8 Staff never considered revenue sharing when making recommendations to
9 the Investment Committees to add or replace mutual funds.¹⁶ Ertel also
10 testified that revenue sharing was never discussed at any of the
11 meetings with the Investment Committees. Further, Ertel testified that
12 no one ever instructed him to consider revenue sharing in his analysis
13 of whether or not to recommend a certain fund. Having observed Ertel
14 and Tong, the Court finds this testimony credible. Thus, the Court
15 concludes that these emails do not demonstrate that the Plan
16 fiduciaries were motivated by revenue sharing when selecting mutual
17 funds for the Plan.

18
19
20 ¹⁶ Plaintiffs attempted to rebut this testimony by introducing Trial Exhibit 78, an
21 email purportedly from David Ertel to Josh Cohen at HFS. The email is dated
22 06/24/2003 and states: "Criteria for selecting mutual funds per discussion with DFW
23 and Dave Ertel . . . Between Classes: 2. Morningstar rating is available, 3. Works
in 3 main tracking sites . . . 4. Revenue sharing is favorable." Plaintiffs argue
that this email demonstrates that Ertel believed favorable-revenue sharing was a
relevant criteria when recommending mutual fund share classes.

24 In response, however, Ertel testified that he did not write this email.
25 Barbara Decker ("Decker") testified under oath that she wrote the email reflected
at the top of Trial Exhibit 78 as a note to herself, and it was not sent to anyone.
26 Decker is the director of benefits in SCE's Human Resources Department. She has no
authority to recommend or select mutual fund investments for the Plan line-up.
27 Decker also testified under oath that she had never advised nor suggested to any
members of the Investments Staff or the Investments Committee that a mutual fund
should be selected or retained because of the availability of revenue sharing. The
28 Court finds the testimony credible and therefore concludes that Trial Exhibit 78
does not reflect that Ertel believed revenue sharing should be considered when
recommending a mutual fund share class to the Investment Committees.

1 More importantly, the actual fund selections made by the
2 Investment Committees in mid-2003 belie any argument that the Plan
3 fiduciaries were motivated by a desire to capture revenue sharing.
4 Each of the purportedly damaging emails discussed above relate to the
5 fund recommendations that the Investments Staff was considering for the
6 June and July 2003 meetings of the Investment Committees. At those
7 2003 meetings, the Investments Staff recommended adding six new mutual
8 funds to the Plan, and the Investments Committees adopted those
9 recommendations. With regard to each of the six funds added to the
10 Plan in 2003, the Investment Committees chose to invest in the fund
11 share class with the **lowest expense ratio and the lowest revenue**
12 **sharing**, with the exception of one fund, the Vanguard Mid-Cap Index
13 Fund, which had no revenue sharing in either share class. Thus, the
14 decisions made by the fiduciaries at the 2003 meetings clearly were not
15 motivated by a desire to increase revenue sharing.

16 The mutual fund selections from 2002 to 2008 evidence a pattern
17 that is flatly inconsistent with a desire to capture more favorable
18 revenue sharing arrangements. From 2002 to 2008, the Plan fiduciaries
19 made 39 additions or replacements to the mutual fund in the Plan's
20 investment line-up. In 18 out of 39 instances, Defendants chose to
21 replace an existing mutual fund with one offering less revenue sharing
22 or no revenue sharing at all; and in 11 instances, the changes resulted
23 in no net change in the amount of revenue sharing received by SCE. In
24 only 6 instances out of 39 did the Plan fiduciaries select a
25 replacement fund that offered a higher amount of revenue sharing.¹⁷

26
27 ¹⁷ The six mutual fund replacements that resulted in a net increase in revenue
28 sharing occurred sporadically throughout the years - one replacement was made in
2002, one in 2003, two in 2004, one in 2007, and one in 2008. The sporadic nature

1 This pattern is strong evidence that the Plan fiduciaries were not
2 motivated by a revenue-sharing when making mutual fund selections. See
3 Bussian v. RJR Nabisco, Inc., 223 F.2d 286, 289 (5th Cir. 2000) (When
4 analyzing a duty of loyalty claim, "the proper inquiry has as its
5 central concern the extent to which the fiduciary's conduct reflects a
6 subordination of beneficiaries' and participants' interests to those of
7 a third party."); compare Leigh v. Engle, 727 F.2d 113, 126 (7th Cir.
8 1984) (breach of duty of loyalty found where "the trust's use of its
9 assets at **all relevant times** tracked the best interests of [third
10 parties]; "the extent and duration of . . . actions congruent with the
11 interests of another party" were relevant in deciding whether
12 defendants breached their duty of loyalty.) (emphasis added).

13 Finally, there is no evidence that any of the Plan fiduciaries
14 considered revenue-sharing when selecting or deciding to retain the six
15 mutual funds at issue in this case. As stated above, the emails and
16 documents that Plaintiffs rely on to support their breach of loyalty
17 claim relate to the fund selections that the Plan fiduciaries made in
18 2003. However, all six of the funds at issue in this case were added
19 to the Plan prior to 2003, long before these emails were written. Of
20 the six funds relevant to this case, only one was even involved in the
21 2003 changes - the PIMCO RCM Global Technology Fund. With regard to
22 the PIMCO Fund, however, the change that Defendants actually made in
23 2003 was to transfer all the assets from the retail share class into an
24 institutional share class which had a lower expense ratio and offered

27
28 of these decisions is not consistent with a conscious effort to increase revenue
sharing at any given time.

1 less revenue sharing.¹⁸ This change, like the other fund selections
2 made in 2003, could not have been motivated by a desire to capture
3 revenue sharing. Plaintiffs did not introduce any evidence that the
4 Plan fiduciaries discussed revenue sharing in connection with the
5 selection of the Janus Fund or the Franklin Fund in March 1999, or in
6 connection with the selection of the MFS Total Return Fund, the William
7 Blair Fund or the PIMCO Fund in July 2002.

8 In sum, the Court concludes that there is no evidence that the
9 Plan fiduciaries engaged in actual disloyal conduct. The Plan
10 fiduciaries did not make fund selections with an eye toward increasing
11 revenue sharing and did not put the interests of SCE above those of the
12 Plan participants. For these reasons, Plaintiffs' duty of loyalty
13 claim fails.¹⁹

14
15 ¹⁸ With regard to the PIMCO Fund, Plaintiffs do not claim any damages after October
16 2003, when the assets in the fund were transferred from the retail share class to
the institutional share class.

17 ¹⁹ During the trial and at post-trial hearings, the Court and the parties engaged in
18 extensive discussion regarding whether a breach of the duty of loyalty requires
19 that the fiduciary act with intent to advantage himself or third-parties over the
20 plan beneficiaries, or whether the simple fact that the fiduciary made certain
investment decisions that were not in the beneficiaries' best interests suffices to
show a breach of the duty of loyalty. Ultimately, the Court does not need to reach
this issue, as Plaintiffs have alleged both duty of loyalty and duty of prudence
claims based on the same investment decisions, and the latter does not require
intent.

21 Nonetheless, in reviewing the relevant authorities, the Court concludes that
22 the duty of loyalty is primarily concerned with conflicts of interest; thus, a
breach of that duty requires some showing that the fiduciaries' decisions were
23 motivated by a desire to serve the interests of over those of the beneficiaries.
See Pilkington PLC v. Perelman, 72 F.3d 1396, 1401-02 (9th Cir. 1995) (triable
24 issue existed as to defendant's breach of the duty of loyalty where there was
strong evidence that the trustees were attempting to maximize the amount of funds
reverted to the company at the beneficiaries' expense); Cooke v. Lynn Sand & Stone
Co., 673 F. Supp. 14, 24 (D. Mass 1986) (same); Leigh v. Engle, 858 F.2d 361, 364
25 (7th Cir. 1988) ("[T]he administrators breached their duties [of loyalty] when they
made investment decisions out of personal motivations, without making adequate
26 provisions that the trust's best interests would be served."); Wright v. Nimmons,
641 F. Supp. 1391, 1402 (S.D. Tex 1986) (the duty of loyalty requires that "the
27 fiduciary must not abuse his position of trust in order to advance his own selfish
interests"); George Gleason Bogert et al., Bogert's Trusts and Trustees § 255 (2d
28 ed. 2009)(the duty of loyalty requires that the fiduciary act "solely in the
interest of the plan's participants without balancing those interests with the

1 **b. Duty of Prudence**

2 Plaintiffs' duty of prudence argument is simple: Plaintiffs
3 contend that, even if the Plan fiduciaries were not improperly
4 motivated by revenue-sharing benefits, it was objectively imprudent for
5 the Plan fiduciaries to decide to invest (or to continue to invest) in
6 retail share classes of the six mutual funds where identical
7 investments were available in the institutional share classes for lower
8 fees. In other words, a prudent person managing his own funds would
9 invest in the cheaper share class, all else being equal, because doing
10 so saves money.

11 With regard to the six specific mutual funds at issue here,
12 Plaintiffs make different arguments about the prudence of Defendants'
13 investment decisions depending upon when the mutual funds were added to
14 the Plan. Three of the mutual funds - the William Blair Fund, the
15 PIMCO Fund, and the MFS Total Return Fund - were added to the Plan
16 after August 2001, within the statute of limitations period.
17 Plaintiffs therefore argue that the **initial decision to invest** in the
18 retail share classes rather than the institutional share classes of
19 these funds constituted a breach of the duty of prudence. Plaintiffs
20 seek damages representing the difference in fees in the retail versus
21 institutional share classes and lost investment opportunity from the
22 time in which the William Blair, PIMCO, and MFS Total Return funds were
23 first added to the Plan to the present.

24 The remaining three funds - Janus, Allianz, and Franklin - were
25 added to the Plan before August 16, 2001, which is outside the statute
26 of limitations period for this action. Plaintiffs therefore do not

27 _____
28 interests of the company.")

1 challenge Defendants' initial decisions to invest in the retail share
2 classes when the funds were first added to the Plan. Rather,
3 Plaintiffs argue that the Janus Fund, the Allianz Fund, and the
4 Franklin Fund all underwent significant changes during the statute of
5 limitations period that should have triggered Defendants to conduct a
6 full due diligence review of the funds, equivalent to the diligence
7 review Defendants conduct when adding new funds to the Plan.
8 Plaintiffs contend that had this due diligence been done, Defendants
9 would have realized that the Plan was paying excessive fees by
10 investing in the retail rather than the institutional share classes,
11 and would have changed share classes. Plaintiffs contend that
12 Defendants' failure to conduct a due diligence review of the fees
13 charged for the funds at the time of these significant events and the
14 decision to retain the retail share class after these events
15 constituted a breach of the duty of prudence. Plaintiffs seek damages
16 representing the difference in fees in the retail versus institutional
17 share classes for the Janus, Allianz, and Franklin funds and lost
18 investment opportunity from the time in which the funds underwent these
19 significant changes to the present.

20 The Court addresses each of these arguments in turn.

21 **i. Funds Added to the Plan After August 17, 2001**

22 The William Blair Small Cap Growth Fund ("William Blair Fund"),
23 the PIMCO RCM Global Technology Fund ("PIMCO Fund") and the MFS Total
24 Return A Fund ("MFS Total Return Fund") were all added to the Plan in
25 July 2002. At that time, both retail share classes and institutional
26 share classes were available for all three funds. The only difference
27 between the retail share classes and the institutional share classes
28

1 was that the retail share classes charged higher fees to the Plan
2 participants. Otherwise, the investments were identical. Defendants
3 chose to invest in the retail share classes of all three of these
4 funds.

5 To determine whether the decision to invest in retail share
6 classes constitutes a breach of the duty of prudence, the Court must
7 examine whether the fiduciaries engaged in a thorough investigation of
8 the merits of the investment at the time the funds were added to the
9 Plan. See Howard v. Shay, 100 F.3d 1484, 1488 (9th Cir. 1996); Donovan
10 v. Mazzola, 716 F.2d 1226, 1232 (9th Cir. 1983). Defendants assert
11 that one of the five Investment Criteria they use to evaluate a mutual
12 fund is the expense ratio of the fund - i.e., the fees charged to Plan
13 participants. Further, both Plaintiffs' expert, Dr. Steven Pomerantz,
14 and Defendants' expert, Daniel Esch, testified that a prudent fiduciary
15 commonly would review all available share classes and the relative
16 costs for each when selecting a mutual fund for a 401(k) Plan. Here,
17 however, there is no evidence that Defendants even considered or
18 evaluated the different share classes for the William Blair Fund, the
19 PIMCO Fund, or the MFS Total Return Fund when the funds were added to
20 the Plan. Not a single witness testified regarding any discussion or
21 evaluation of the institutional versus retail share classes for these
22 funds prior to July 2002. Indeed, Ertel admitted that when the
23 Investments Staff made their presentation to the Sub-TIC (the committee
24 with the ultimate authority for selecting funds for the Plan) regarding
25 the merits of adding the MFS Total Return Fund to the Plan in 2002,
26 they did not present the Sub-TIC with any information about the
27 institutional share class. The same appears to be true regarding the
28

1 William Blair Fund and the PIMCO Fund. The presentation materials that
2 the Investment Staff prepared for the January 28, 2002 meeting of the
3 Sub-TIC - the meeting during which the Investments Staff recommended
4 adding these three funds to the Plan - contains no information about
5 the institutional share classes of the William Blair, PIMCO or MFS
6 Total Return funds. The Investments Staff simply recommended adding
7 the retail share classes of these three funds without any consideration
8 of whether the institutional share classes offered greater benefits to
9 the Plan participants. Thus, the Plan fiduciaries responsible for
10 selecting the mutual funds (the Investment Committees) were not
11 informed about the institutional share classes and did not conduct a
12 thorough investigation.

13 Moreover, had the Investments Staff and the Investment Committees
14 considered the institutional share classes when adding these funds in
15 2002 and weighed the relative merits of the institutional share classes
16 against the retail share classes, they would have realized that the
17 institutional share classes offered the exact same investment at a
18 lower cost to the Plan participants. Thus, Defendants would have known
19 that investment in the retail share classes would cost the Plan
20 participants wholly unnecessary fees. See, e.g., Mazzola, 716 F.2d at
21 1232 (finding a breach of duty where a reasonable investigation would
22 have revealed that the loan the Plan made to a convalescent home was
23 far below prevailing interest rates and "presented an unreasonable risk
24 of not being timely and fully paid."); Katsaros v. Cody, 744 F.2d 270,
25 279-80 (2d Cir. 1984) (had the trustees engaged in an adequate
26 investigation they would have discovered that "the loan was a loser
27 from its inception"); In re Unisys. Savings Plan Litig., 74 F.3d at 436
28

1 (denying summary judgment to fiduciaries where plaintiffs presented
2 evidence that a thorough investigation (which was not done) would have
3 revealed serious problems with the investment).

4 In fact, in 2003, a year after these funds were added to the Plan,
5 the Investments Staff did review the merits of the institutional share
6 class of the PIMCO Fund versus the retail share class. At that time,
7 the Investments Staff reviewed the available share classes for the
8 PIMCO Fund because they were considering mapping a large amount of
9 assets from another fund into the PIMCO Fund. In the course of that
10 review, Ertel realized that the institutional share class of the PIMCO
11 Fund had a significant performance history and a Morningstar rating,
12 whereas the retail share class did not. Ertel also realized that the
13 institutional share class charged less 12b-1 fees to the Plan
14 participants. Thus, the Investments Staff recommended, and the
15 Investment Committees adopted the recommendation, that the retail
16 shares of the PIMCO Fund should be transferred into the institutional
17 share class. These facts are very telling: In the one instance in
18 which the Plan fiduciaries actually reviewed the different share
19 classes of one of these three funds, the fiduciaries realized that it
20 would be prudent to invest in the institutional share class rather than
21 the retail share class. Had they done this diligence earlier, the same
22 conclusion would have been apparent with regard to all three funds, and
23 the Plan participants would have saved thousands of dollars in fees.

24 On the basis of the evidence outlined above, Plaintiffs have met
25 their burden of demonstrating that the Plan fiduciaries did not act
26 with the care, skill, and diligence of a prudent man acting in a like
27
28

1 capacity when deciding to invest in the retail share classes of the
2 William Blair, PIMCO, and MFS Total Return funds.

3 Defendants nonetheless contend that their investment selection
4 process in 2002 was reasonable and thorough because they relied on
5 Hewitt Financial Services ("HFS") for advice regarding which mutual
6 fund share classes should be selected for the Plan. Defendants'
7 expert, Esch, opines that in 2002 plan fiduciaries did not have access
8 to information about different share classes, and therefore, reliance
9 on HFS's advice was reasonable.²⁰

10 While securing independent advice from HFS is some evidence of a
11 thorough investigation, it is not a complete defense to a charge of
12 imprudence. See Howard, 100 F.3d at 1489. At the very least, the Plan
13 fiduciaries must "make certain that reliance on the expert's advice is
14 reasonably justified." Id.; Donovan v. Bierwith, 680 F.2d 263, 272-73
15 (2d. Cir. 1982) (Friendly, J.) (independent advice from counsel does
16 not act as a "complete whitewash which, without more, satisfies ERISA's
17 prudence requirement."). Here, the Court cannot conclude that reliance
18 on HFS's advice (whatever that advice may have been, which is unclear)
19 was reasonable. Defendants have not presented any evidence regarding
20 the review and evaluation HFS did in connection with the William Blair,
21 PIMCO, and MFS Total Return funds. Defendants did not present evidence
22 of: the specific recommendations HFS made to the Investments Staff

23
24
25 ²⁰ Ertel and Tong testified that when selecting mutual funds to recommend for the
26 Plan from 2003 forward, the Investments Staff always selected the most inexpensive
27 share class that met the Plan's Investment Criteria. The process for selecting
28 mutual funds after 2003, however, is not relevant to the investment selections made
in July 2002. Further, it is clear that the Investments Staff did not follow that
framework with regard to the William Blair, PIMCO, and MFS Total Return funds.
With regard to those funds, both the retail share class and the institutional share
class were equal in all respects other the fees charged to participants; thus, both
share classes would have met the Investment Criteria.

1 regarding those funds, what the scope of HFS's review was, whether HFS
2 considered both the retail and the institutional share classes, whether
3 HFS provided information to the Investments Staff about the different
4 share classes, what questions were asked regarding the recommendations,
5 and what steps the Investments Staff took to evaluate HFS's
6 recommendations. Thus, while reliance on HFS's recommendations may be
7 justified in some circumstances, in the absence of any evidence about
8 the thoroughness and scope of HFS's review as to these three particular
9 funds, the Court cannot conclude that such reliance was prudent. See
10 Howard, 100 F.3d at 1489 (finding a breach of the duty of prudence
11 where fiduciaries relied solely on a valuation provided by Arthur Young
12 when selling stock and did not ask any questions about the valuation
13 despite the fact that Arthur Young provided no empirical support for
14 several of the assumptions.).

15 At trial, Defendants could not offer any credible reason why the
16 Plan fiduciaries chose the retail share classes of the William Blair,
17 PIMCO and MFS Total Return funds. Defendants' witnesses offered three
18 *possible* reasons why the Investments Staff might recommend investment
19 in a retail share class rather than a cheaper institutional share
20 class: First, Ertel testified that one of the Investment Criteria for
21 selecting a fund is the availability of public information about the
22 fund, including a Morningstar rating and performance history. Thus, *if*
23 the retail share class of a certain mutual fund had significant
24 performance history and a Morningstar rating, but the institutional
25 share class did not, the Investments Staff would recommend investment
26 in the retail share class. Second, Tong testified that frequent

1 changes to the Plan cause confusion among the Plan participants.²¹
2 Thus, to avoid frequent changes to the Plan, if the Plan had previously
3 chosen to invest in the retail share class, the Investments Staff would
4 not recommend changing to the institutional share class so long as the
5 investment was meeting the Investment Criteria. Third, Ertel testified
6 that certain minimum investment requirements might preclude the Plan
7 from investing in the institutional share classes.

8 None of these explanations is supported by the facts in this case.
9 As to the first explanation, Defendants presented no evidence that the
10 retail share classes of the William Blair, PIMCO, and MFS Total Return
11 funds had more significant track records or provided any greater
12 information to the Plan participants than the institutional share
13 classes. In fact, Ertel testified that none of the mutual funds at
14 issue in this case presented a situation where the retail share class
15 had a performance history and a Morningstar rating but the
16 institutional share class did not. The exact opposite is true
17 regarding two of the funds. When Defendants chose to invest in the
18 retail share class of the William Blair Fund, the retail class did not
19 have a Morningstar rating. Similarly, when Defendants added the PIMCO
20 Fund to the Plan in July 2002, the retail share class did not have a
21 Morningstar rating or significant performance history, while the
22 institutional share class did have those features. If Defendants had
23 investigated the different share classes for the William Blair Fund and
24 the PIMCO Fund in July 2002, by Defendants' own Investment Criteria
25 they would have realized that the institutional share classes were

26
27 ²¹ Barbara Decker, the Director of Benefits in SCE's Human Resources Department
28 testified that she had received complaints from the employees' unions regarding
changes to the Plan's investment options.

1 superior to the retail share classes - that is, the institutional
2 classes were both less expensive (lower expense ratio) and provided
3 more publicly available information.

4 Similarly, the argument that the Investments Staff refrained from
5 making changes to certain investments because of possible participant
6 confusion is not supported by the facts. Defendants did not produce
7 any documents or other evidence indicating that the reason the Plan
8 fiduciaries chose the retail share classes of the William Blair Fund,
9 the PIMCO Fund, and the MFS Total Return Fund was to mitigate
10 participant confusion. Indeed, such an argument is illogical with
11 respect to these funds because all three of the funds were added to the
12 Plan as new investment options. In other words, the Plan fiduciaries
13 had already decided to add an additional investment option to the Plan;
14 adding an institutional retail share class would not cause any greater
15 confusion than adding a retail share class. Furthermore, although
16 Defendants did produce evidence that Unions representing Edison
17 employees had complained about past fund changes, these complaints
18 resulted from changes to the funds as a whole - i.e., eliminating
19 and/or adding a fund to the Plan - not as a result of changes from one
20 share class to another. No evidence was produced that Plan
21 participants had complained in the past about changes from one share
22 class to another.

23 Finally, Defendants' argument that mandatory investment minimums
24 precluded Defendants from investing in the institutional share classes
25 of the William Blair Fund, the PIMCO Fund, and the MFS Total Return
26 Fund is not credible. While it is true that in July 2002 the
27 institutional share classes of each of these three funds required a
28

1 minimum investment that the Plan did not meet, the un rebutted evidence
2 establishes that a prudent fiduciary managing a 401(k) plan the size of
3 the Edison Plan could have (and would have) obtained a waiver of the
4 investment minimums.

5 As the findings of fact indicate, the minimum investment
6 requirements for the William Blair, PIMCO and MFS Total Return funds
7 were not set in stone. The Prospectuses filed with the SEC in late
8 2001 and early 2002 for each of these three funds all indicate that the
9 funds will consider a waiver of the investment minimums for certain
10 investors.

11 Plaintiffs' expert, Dr. Steven Pomerantz ("Pomerantz") opined that
12 the William Blair Fund, the PIMCO Fund, and the MFS Total Return Fund
13 would have waived the investment minimums for the Plan had anyone from
14 Edison asked them to do so. Pomerantz offered several examples from
15 his personal experience to support this conclusion: From 1994 to 2000,
16 Pomerantz worked for a registered investment advisor offering several
17 mutual funds. The advisor made a business decision to eliminate all
18 investment minimums on the funds. Additionally, Pomerantz consults to
19 an investment advisor that has a stated minimum investment of \$1
20 million for its funds. Pomerantz testified that the advisor has been
21 approached dozens of times over the past 12 years and asked to waive
22 the minimum. In every instance, the advisor did so. Pomerantz also
23 consults with an insurance company and helps the company manage its
24 one-billion-dollar general reserve fund. The company purchases all of
25 its mutual funds through a broker called Northwestern Mutual and
26 currently is invested in approximately 30 mutual funds. With regard to
27 each of those funds, the insurance company is permitted to invest in
28

1 the cheapest institutional share class *regardless of the stated*
2 *minimums*. In other words, even where the company's investment would
3 not meet the minimum, Northwestern Mutual obtains a waiver from the
4 mutual fund.

5 Based on this (and other) experience, Pomerantz opines that a
6 401(k) Plan like Edison's, with assets over \$1 billion dollars,
7 presents a large opportunity for investment advisors. That is, a
8 relationship with the Edison Plan could lead to millions in assets
9 under management for the advisor. In light of that opportunity,
10 investment advisors generally are willing to waive investment minimums
11 for investors like the Edison Plan and would have done so in this case.

12 The testimony of Defendants' expert, Daniel Esch, is largely
13 consistent with Pomerantz's opinions. Since 1994, Esch has served as
14 the Chief Executive Officer and Managing Director of Defined
15 Contribution Advisors, Inc., a firm that is a registered investment
16 advisor and provides investment advisory services to corporations and
17 plan fiduciaries regarding (among other things) investment selection
18 and monitoring. Importantly, Esch never testified that the Edison
19 fiduciaries could not have obtained waivers of the investment minimums
20 for the institutional share classes of the William Blair Fund, the
21 PIMCO Fund, or the MFS Total Return Fund. Instead, Esch stated that
22 the waiver decision is made on a case-by-case basis and waivers are
23 more likely granted when the advisor can expect a large influx of
24 assets.

25 Esch testified that the only way that a fiduciary can obtain a
26 waiver of the minimum investment criteria is if the fiduciary, or a
27 consulting firm acting on his or her behalf, calls the fund to request
28

1 a waiver. Specifically with regard to the William Blair, PIMCO, and
2 MFS Total Return funds, Esch testified that these funds do not have any
3 "absolute cut-offs" at which they would not consider waiving the stated
4 investment minimums. Esch testified that his firm "automatically"
5 calls these funds on behalf of its clients and asks if the funds will
6 waive the investment minimums so that the clients can invest in the
7 institutional share classes. These waiver requests are such a
8 "standard" part of Esch's work that Esch typically will request a
9 waiver even without asking his client first. Further, Esch testifies
10 that he frequently requests waivers on behalf of his clients even if
11 they are not close to meeting the stated investment minimum. Esch has
12 personally received waivers of investment minimums for plans as small
13 as \$50 million in total assets - i.e., 5 percent the size of the Edison
14 Plan - and has personally obtained waivers of the minimums for clients
15 investing in the PIMCO Fund.

16 While there is evidence that the PIMCO Fund and other similar
17 mutual funds have granted waivers to large investors like the Edison
18 Plan, there is no evidence that the funds have ever denied a request
19 for a waiver on behalf of the Edison Plan or any other similarly-sized
20 401(k) Plan. Even more troubling, there is no evidence that the Plan
21 fiduciaries, Hewitt Financial Services, or anyone else acting on behalf
22 of the Plan ever even inquired as to whether the funds would waive the
23 investment minimums for the institutional share classes. Finally,
24 there is no evidence that, at the time the investments in these funds
25 were made, the Plan fiduciaries discussed the investment minimums for
26
27
28

1 the institutional share classes or that such minimums influenced their
2 decision to invest in the retail share classes in any way.²²

3 Based on the testimony of Pomerantz and Esch, which the Court
4 finds credible, the Court concludes that had the Plan fiduciaries
5 requested a waiver of the minimum investments for the institutional
6 share classes of the William Blair, PIMCO and MFS Total Return funds,
7 the mutual funds would have waived the minimum investment requirement.
8 At the very least, the evidence establishes that a prudent fiduciary
9 managing a 401(k) Plan with like characteristics and aims would have
10 inquired as to whether the mutual funds would waive the investment
11 minimums. Defendants' failure to do so constitutes a breach of the
12 duty of prudence.²³

15 ²² Ertel admitted at trial that there is no record of any discussion about these
16 three mutual funds which indicates that the Plan fiduciaries decided not to invest
17 in the institutional share classes because the Plan did not meet the required
minimums.

18 ²³ Defendants made one additional argument in support of their decision to invest in
19 the retail share classes of the William Blair, PIMCO, and MFS Total Return Fund.
20 Defendants' expert presented evidence that other 401(k) plans were invested in
21 retail share classes of mutual funds. Specifically, Esch presented various surveys
22 indicating that in 2001, 44% of mutual fund assets in 401(k) plans were invested in
23 retail share classes, while 20% were invested in institutional shares; in 2008, 41%
24 of mutual fund assets in 401(k) plans were in retail shares, while 29% were in
25 institutional shares. Finally, Defendants' expert presented survey evidence
26 indicating that in 2007, 60% of large 401(k) plans containing between \$1 and \$5
27 billion of assets (like the Edison Plan) invested in retail classes of funds, and
28 79% of such plans invested in institutional share classes. Defendants contend that
this evidence establishes that Defendants' decision to include retail share classes
in the Plan was well within the mainstream of share class decisions made by other
401(k) Plan fiduciaries.

Defendants' argument misses the point. Plaintiffs are not contending, and
the Court has not found, that the mere inclusion of some retail share classes in
the Plan constituted a violation of the duty of prudence. The only issue here is
whether it was a breach of the duty of prudence to select retail shares rather than
institutional shares of *the same mutual fund* where the only difference between the
two share classes was that the retail share class charged a higher fee.
Defendants' survey evidence is not relevant to this issue because it does not show
that similarly-situated 401(k) Plan fiduciaries invest in retail share classes
where otherwise identical cheaper institutional share classes of the same funds are
available.

1 In sum, the Plan fiduciaries simply failed to consider the cheaper
2 institutional share classes when they chose to invest in the retail
3 share classes of the William Blair, PIMCO, and MFS Total Return funds.
4 Defendants have not offered any credible explanation for why the retail
5 share classes were selected instead of the institutional share classes.
6 In light of the fact that the institutional share classes offered the
7 exact same investment at a lower fee, a prudent fiduciary acting in a
8 like capacity would have invested in the institutional share classes.
9 Defendants violated their duty of prudence when selecting the retail
10 share classes of the William Blair Fund, the PIMCO Fund, and the MFS
11 Total Return Fund. Damages resulting from the breach are discussed
12 *infra* at Section IV.

13 **c. Funds Added to the Plan Before August 17, 2001**

14 The Berger (Janus) Small Cap Fund ("Janus Fund"), the PIMCO
15 (Allianz) CCM Capital Appreciation Fund ("Allianz Fund") and the
16 Franklin Small (-Mid) Cap Growth Fund ("Franklin Fund")²⁴ were all added
17 to the Plan in March 1999. Plaintiffs do not challenge Defendants'
18 initial decision to invest in the retail share classes of these funds,
19 but rather challenge Defendants' failure to convert the retail shares
20 to institutional shares upon the occurrence of certain "triggering
21 events" after August 2001.

22 **i. Janus Fund**

23 Plaintiffs contend that the Plan fiduciaries should have converted
24 to the institutional shares of the Janus Fund in April 2003. As the
25 findings of fact indicate, in April 2003, Stilwell Financial, which
26

27 ²⁴ As explained below, each of these funds underwent a name change after August 2001.
28 The Court refers here to the original name of the fund, with the later name change indicated in parenthesis.

1 owned both the Janus and Berger families of mutual funds, reorganized
2 several of the Berger funds into Janus and renamed the Berger Small Cap
3 Fund to the Janus Small Cap Fund ("Janus Fund"). Plaintiffs' expert,
4 Pomerantz, opined that with this type of name change, there could be a
5 *potential* change in management or investment style of the fund.
6 Pomerantz opined that, upon this name change in April 2003, a prudent
7 fiduciary would have reviewed the fund just as if it were a new fund
8 being added to the Plan, including a review of the fee structure and
9 the available share classes for the fund. Pomerantz concludes that had
10 the Plan fiduciaries done this type of review, they would have
11 discovered that the cheaper institutional share class was available and
12 would have transitioned the existing retail shares into the
13 institutional class.

14 Defendants' experts disagree. Defendants' experts, John Peavy and
15 Daniel Esch, produced undisputed evidence that although the name of the
16 fund changed in April 2003, there were no associated changes in the
17 fund's ownership, the management team, the investment strategy, or the
18 market benchmarks used to evaluate the fund. The only significant
19 change that occurred in April 2003 was that Janus acquired a 30 percent
20 ownership in the sub-advisor of the fund, PWM. Esch testified that
21 this type of name change would have triggered some review of whether
22 the portfolio managers remained the same, and he certainly would have
23 asked why the name of the fund had changed. However, because no
24 material factor regarding investment management or strategy had in fact
25 changed, Esch opined that there was no reason for the Plan fiduciaries
26 to analyze the Janus Fund as if it were being added to the Plan for the
27 first time or conduct a review of the available share classes.

28

1 The Court finds Defendants' arguments more reasonable under these
2 facts. While it seems logical that the April 2003 name change would
3 have triggered a duty to review whether the fund's ownership or
4 management had changed, Plaintiffs have not explained why the April
5 2003 would have triggered a review of the fund's share classes or fee
6 structure.²⁵ Notably, no new assets were being mapped into the fund at
7 that time, no new share classes were added to the fund, and there
8 appears to be no reason for Defendants to believe that the fee
9 structure would have changed. Further, the Plan fiduciaries did
10 undertake a closer review of the organization and management structure
11 of Janus Fund in April 2003, which is evidenced by the fact that the
12 Janus Fund was placed on the Watch List at the June 2003 meeting of the
13 Investment Committees due to "organizational issues." Plaintiffs have
14 not presented evidence that the duty of care required anything more
15 under the circumstances.²⁶

16 **ii. Allianz Fund**

17 Plaintiffs make a similar argument with regard to the Allianz
18 Fund. The fund was initially named the PIMCO CCM Capital Appreciation
19 Fund, but was renamed the Allianz CCM Capital Appreciation Fund in

20
21 ²⁵ Indeed, Pomerantz testified in his Supplemental Trial Declaration that: "[A]
22 prudent financial expert should scrutinize an investment when there is any type of
23 significant change to the fund, such as a potential change in portfolio management
24 or a change in fund ownership. *In particular, a prudent financial expert should be
concerned whether, under new ownership, a continuity of the underlying investment
team and process will remain.*" Pomerantz does not indicate whether, and why, a
prudent expert would also be concerned about the fees charged for the fund or the
available share classes.

25 ²⁶ Esch testified that, for his clients, he does not consider fees as part of the
26 criteria for placing a fund on a watch list. The watch list criteria consists of
27 "return and levels of risk a manager takes." The Plan's fiduciaries do consider
28 the expense ratio as one of five Investment Criteria when evaluating and reviewing
all funds, including those on the Watch List. However, where a fund is placed on
the Watch List in connection with this type of change - where a common owner is
rebranding some of its fund - Plaintiffs have not explained why a closer review of
the fund's fee structure would be required.

1 April 2005. Plaintiffs' expert initially testified that the April 2005
2 change was the result of a change in ownership in the fund, but later
3 admitted that, in fact, the ownership change had occurred five years
4 earlier in 2000. Pomerantz also testified that he was not sure if
5 there was a change in investment strategy or management of the Allianz
6 Fund in April 2005. Nonetheless, Pomerantz opined that the name change
7 raised *the possibility* that the fund's management or strategy would
8 have changed, and therefore, a full diligence review of the fund was
9 required.²⁷

10 As is the case with the Janus Fund, Defendants presented
11 un rebutted evidence that the ownership of the Allianz Fund did not
12 change in April 2005, and the management team, investment style, and
13 market benchmarks of the fund all remained the same after April 2005.
14 Defendants' experts opined that the change to the fund was cosmetic
15 only and did not require a full due diligence review equivalent to that
16 performed for a newly-added fund.

17 The Court accepts the conclusions of Defendants' experts. Here
18 too, Plaintiffs' expert does not explain why it would be prudent to
19 review the available share classes and fee structure of the Allianz
20 Fund as a result of the April 2005 rebranding. Plaintiffs have
21 presented no evidence that the April 2005 name change had any
22 connection to a possible change in available share classes, minimum
23

24
25 ²⁷ Plaintiffs also presented evidence that in April 2005, Allianz removed one of
26 PIMCO's "star" fund managers, William Gross, from several of their funds. This
27 fact is irrelevant, however, because William Gross never managed the Allianz CCM
28 Capital Appreciation Fund. Gross was a fixed-income manager, whereas the Allianz
Fund is an equity fund. Defendants' expert, Esch, opined that "it would not be a
logical conclusion . . . that if Bill Gross is leaving management of a fixed income
fund, why that would impact the equity side of the house." As Plaintiffs have
offered no contrary explanation as to why Gross's departure would affect the
Allianz Fund, the Court accepts Esch's conclusion.

1 investment requirements, or the fees associated with different share
2 classes. As with the Janus Fund, Defendants were not considering
3 mapping any assets to the Allianz Fund in April 2005 or taking any
4 other action that would require a review of the available share
5 classes. Further, the Plan fiduciaries did perform a closer review of
6 the management structure and performance of Allianz Fund after the name
7 change, which is evidenced by the fact that the fund was placed on a
8 Watch List in June 2005. This level of diligence appears appropriate
9 under the circumstances.

10 **iii. Franklin Fund**

11 In September 2001, the Franklin Small Cap Growth Fund changed its
12 investment strategy. In essence, the fund changed from a small-cap
13 growth fund, which was limited to investments in growth companies with
14 market capitalizations not greater than \$1.5 billion, to a small-mid-
15 cap growth fund that could invest in growth companies with market
16 capitalizations up to \$8.5 billion. As a result of this change, the
17 shares that the Edison Plan previously held in the Franklin Small Cap
18 Growth Fund were automatically converted by Franklin into retail shares
19 of the Franklin Small-Mid Cap Growth Fund.

20 Plaintiffs' expert opines that a change in the mandate of the fund
21 is "quite significant" and should have triggered the Edison fiduciaries
22 to investigate the change and do a full due diligence review of the
23 Franklin Fund just as if the fund were being added to the Plan in the
24 first instance. In so doing, Pomerantz contends that the Plan
25 fiduciaries would have noted the significantly lower fees of the
26 institutional share class and converted the retail shares at that time.

1 It is undisputed that the Plan fiduciaries did conduct a diligence
2 review of the Franklin Fund as a result of the 2001 change in
3 investment strategy. David Ertel testified that the Investments Staff
4 reviewed the Franklin Fund in September 2001 and concluded that it
5 still satisfied the Investment Criteria. The Investments Staff
6 determined that the Franklin Fund should be reclassified as a mid-cap
7 growth fund for the Plan's purposes, and also recommended adding the
8 William Blair Small Cap Fund to the Plan's investment line-up so as to
9 provide participants with a small-cap investment option. The
10 Investment Committees accepted these recommendations. Defendants also
11 changed the communications to Plan participants to indicate that the
12 Franklin Fund would be categorized as a "Medium U.S. Stock Fund." No
13 new shares were added to the Franklin Fund as a result of the September
14 2001, and the ownership and core management of the fund remained the
15 same. Defendants' experts opine that, given the nature of the 2001
16 change, no further review of the Franklin Fund was necessary under the
17 circumstances.

18 The Court concludes that Plaintiffs have failed to show that this
19 type of diligence review fell short of the standard of prudence. The
20 fiduciaries' review of the Franklin Fund was directed toward the type
21 of issues raised by the fund's change in investment strategy - such as
22 whether the Plan participants should be provided with an alternative
23 small-cap investment option. As with the Janus and Allianz funds,
24 Plaintiffs have not explained why the Franklin Fund's September 2001
25 strategy change would have put Defendants on notice that they should
26 review their original share class selection and the fees associated
27 therewith. While Defendants' original share class selection may have
28

1 | been imprudent, Plaintiffs have not challenged that decision.

2 | In sum, Plaintiffs have not met their burden of showing that a
3 | prudent fiduciary would have reviewed the available share classes and
4 | associated fees for the Janus, Allianz, and Franklin funds as a result
5 | of the events described above. Thus, Plaintiffs' prudence claim fails
6 | with respect to these three funds.

7 | **2. Fees of the Money Market Fund**

8 | Plaintiffs' final argument is that Defendants breached their duty
9 | of prudence by requiring Plan participants to pay excessive investment
10 | management fees for the Money Market Fund. Plaintiffs contend that
11 | Defendants either: (1) should have negotiated lower fees with the
12 | investment manager of the Money Market Mutual Fund, State Street Global
13 | Advisers ("SSgA"), and that had they done so, Defendants could have
14 | secured lower fees, or (2) Defendants should have invested in a similar
15 | money market fund with another investment manager that charged lower
16 | fees. Plaintiffs contend that Defendants' failure to take either of
17 | these actions resulted in the Plan participants paying fees that were,
18 | at times, twice the amount of a reasonable fee.

19 | As stated above, the fees charged by SSgA for the Money Market
20 | Fund were as follows: From the Plan's initial investment in the Money
21 | Market Fund in 1999 until September 2005, SSgA charged 18 basis points.
22 | In September 2005, the fees were reduced to 12 basis points and
23 | remained at 12 basis points through July 2007. From July 2007 to
24 | October 2007, SSgA charged a management fee of 10 basis points.
25 | Finally, in October 2007, the management fee was reduced to 8 basis
26 | points, where it remained as of the trial in this action.

27 |

28 |

1 Plaintiffs rely principally on the opinion of Dr. Pomerantz in
2 arguing that these fees were excessive. Pomerantz opined that
3 Defendants could have invested in a comparable money market fund that
4 charged only 9 basis points for the entire period from 1999 to 2007.
5 He also opined that Defendants could have secured a fee of 9 basis
6 points from SSgA in 1999 had they inquired earlier about a reduced fee
7 rate.

8 Pomerantz's opinions are not supported by the record. First,
9 Pomerantz did not perform any type of a survey of comparable money
10 market funds or a benchmark exercise to support his conclusion that
11 lower fees were available from other funds. There is no evidence that
12 the fees charged by State Street from 1999 to 2007 exceeded the
13 **reasonable range of fees** charged by other comparable funds. In fact,
14 the evidence is to the contrary. In late 1998 when SCE was first
15 considering selecting a Money Market Fund for the Plan, Ertel
16 researched four different funds, each of which charged fees between 15
17 to 20 basis points. Similarly, when the Plan sent out a Request for
18 Proposal for the Trustee business, all of the candidates that responded
19 and that offered a short-term investment fund charged fees between 15
20 and 20 basis points. This evidence demonstrates that the fees charged
21 by State Street at the time of the Plan's initial investment in the
22 Money Market Fund were well within the reasonable range of fees charged
23 by other short-term investment funds.

24 Pomerantz testified that he believed that Vanguard offered a
25 comparable money market fund that Defendants could have invested in,
26 which charged a fee of 9 basis points from 1999 to 2007, and 8 basis
27 points from 2007 to the present. But this conclusion is also
28

1 unsupported by the evidence. Pomerantz based his argument on his
2 review of a Vanguard prospectus which was not produced to the Court²⁸ or
3 introduced at trial. In fact, the Vanguard Registration Statement from
4 December 24, 2004, demonstrates that Vanguard's prime money market fund
5 charged a management fee of 15 basis points in 1999 and 2000, 13 basis
6 points in 2001, 11 basis points in 2002, 10 basis points in 2003, and 9
7 basis points in 2004.²⁹ Thus, contrary to Pomerantz's assertions, the
8 Vanguard money market fund actually charged fees in excess of 9 basis
9 points from 1999-2003.

10 Additionally, Plaintiffs have not presented evidence that the
11 Vanguard money market fund ("Vanguard Fund") performed as well as the
12 Money Market Fund net of fees throughout the relevant time period.
13 Several witnesses - Ertel, Tong, and Hess - testified that when
14 monitoring the Money Market Fund, the most important criteria is the
15 fund's performance net of fees. Thus, while fees are certainly
16 important, they are only one part of the analysis; a fiduciary must
17 look to the fund's performance as well.³⁰ See Taylor v. United
18 Technologies Corp., No. 3:06cv1494 (WWE), 2009 WL 535779, at *10 (D.
19 Conn., Mar. 3, 2009) (process by which fiduciaries monitored and
20 selected mutual funds was prudent where fiduciaries reviewed the
21 returns of the mutual fund net of its management fee). In the case of
22 the Money Market Fund, the evidence is undisputed that the fund
23 performed consistently well (net of fees) throughout 1999 to 2008. In

24
25 ²⁸ It may be that the document was produced among the thousands of trial exhibits
26 submitted, but it has not been identified, nor was it discussed at trial.

27 ²⁹ Plaintiffs do not dispute the accuracy of the 2004 Vanguard Registration
28 Statement.

³⁰ The Court accepts this testimony; it is both logical and unrebutted by Plaintiffs.

1 fact, the Money Market Fund was the only fund in the Edison Plan that
2 outperformed its benchmark on a statistically significant basis from
3 the second quarter of 1999 through the second quarter of 2008.

4 Pomerantz opined that the Vanguard Fund had comparable or better
5 performance as the Money Market Fund. (Trial Exh. 341 ¶ 53 [Pomerantz
6 Expert Report dated April 30, 2009].) However, Pomerantz based this
7 conclusion on information obtained from the Morningstar Principia 2007
8 data base, which was not produced to the Court. It is not clear
9 whether Pomerantz's opinion or the Morningstar Principia 2007
10 information is based on historical information - i.e. from 1999 to 2007
11 - or is limited to 2007 performance figures.³¹ Assuming the information
12 relates only to 2007 performance figures, there appears to be little
13 difference between the Vanguard Fund and the Money Market Fund.
14 Notably, by mid-2007, the Money Market Fund charged fees of 10 basis
15 points, which dropped to 8 basis points at the end of 2007. Thus, the
16 Money Market Fund fees were comparable to the fees charged by the
17 Vanguard Fund in 2007. If fees and performance of the two funds were
18 comparable in 2007, it cannot be said that Defendants acted imprudently
19 when selecting the Money Market Fund and not the Vanguard Fund.

20 Plaintiffs also point to trial exhibit 1207 in support of their
21 argument that the Plan should have invested in a money market fund that
22 charged lower fees. Exhibit 1207 is an internal SCE report, likely
23 created by the Investments Staff, dated April 16, 1998, which outlines
24 potential changes to Plan's fund line-up. The report provides
25 information regarding four separate "SSPP Money Market Funds" managed

26
27 ³¹ Further, given that Pomerantz was incorrect about the amount of fees charged by
28 the Vanguard fund over time, the Court is skeptical of Pomerantz's conclusion
regarding the performance of the Vanguard Fund in the absence of any documentary
evidence.

1 by Frank Russell, Barclays, Vanguard, and Wells Fargo. Plaintiffs note
2 that, according to the report, Barclays offered a money market fund at
3 10 basis points in 1998. What Plaintiffs fail to consider is that the
4 other three candidates all offered money market funds charging fees
5 from 15 to 20 basis points. Moreover, the same report indicates that
6 the Donoghue Money Market Index listed fees at 30 basis points. Thus,
7 even considering exhibit 1207, the 18 basis-point fee charged by State
8 Street in 1998-99 appears to be well within the range of competitive,
9 reasonable money market fund fees. Finally, although Barclays did
10 charge lower fees in 1998, Plaintiffs have presented no evidence
11 regarding the performance of the Barclays fund.

12 Moreover, even if Plaintiffs had established that the Vanguard
13 Fund or the Barclays fund performed comparably to the Money Market Fund
14 (which they did not), the fact that another money market fund charged
15 lower fees (albeit not as low as Plaintiff contends) does not mean that
16 investment in the Money Market Fund was imprudent. As the Court in
17 Hecker v. Deere & Co., 556 F.3d 575 (7th Cir. 2009), explained: "The
18 fact that it is possible that some other funds might have had even
19 lower [expense] ratios is beside the point; nothing in ERISA requires
20 every fiduciary to scour the market to find and offer the cheapest
21 possible fund (which might, of course, be plagued by other problems)."
22 Id. at 586; Braden v. Wal-Mart Stores, Inc., 588 F.3d 585, 596 n.7 (8th
23 Cir. 2009) ("[W]e do not suggest that a claim is stated by a bare
24 allegation that cheaper alternative investments exist in the
25 marketplace."). ERISA does not require the a plan fiduciary select the
26 cheapest fund available; "[r]ather, a plan fiduciary need only . . .
27 select funds with the care, skill, prudence and diligence of a prudent
28

1 person acting in a similar role." Renfro v. Unisys Corp., No. 07-2098,
2 2010 WL 1688540, at *5 (E.D. Pa., Apr. 26, 2010). Where the undisputed
3 evidence establishes that the Money Market Fund significantly
4 outperformed its market benchmarks net of fees for 9 years, and
5 Plaintiffs can only present evidence that, at most, two money market
6 funds charged lower fees than the Money Market Fund at some point from
7 1999 to 2007 while several others charged comparable or even higher
8 fees during the same period, Plaintiffs cannot meet their burden of
9 showing that investment in the Money Market Fund was imprudent.

10 Next, Plaintiffs argue that Defendants could have gotten lower
11 fees from SSgA itself had Defendants attempted to negotiate a lower fee
12 prior to 2005. This argument, however, is based on pure speculation.
13 Plaintiffs did not present any witnesses from SSgA to testify as to how
14 SSgA would have responded to a request by SCE for lower fees prior to
15 2005. Nor did Plaintiffs present any evidence from SSgA or any other
16 money market fund manager regarding fee negotiations with large 401(k)
17 plan investors during the relevant time period. Similarly, there is no
18 evidence that SSgA charged other 401(k) plans fees lower than 18 basis
19 points between 1999 to 2005.³²

20 Moreover, the fact that SSgA was amenable to a fee reduction in
21 2005 and again in 2007 does not mean that it would have responded
22

23 ³² Plaintiffs' shortcomings in this respect are easily contrasted with the type of
24 evidence Plaintiffs presented regarding the mutual funds' willingness to waive
25 minimum investment requirements for the institutional share classes. With regard
26 to that issue, the Court was presented with the Prospectuses of the specific mutual
27 funds at issue, which stated that the funds would consider waiving investment
28 minimums for institutional investors. Further, both Plaintiffs' expert and
Defendants' expert testified about specific instances in which the mutual funds at
issue and others like them had waived minimums for investors like the Edison Plan,
and about the common practice of requesting waivers of minimum investment
requiremetns. Here, in contrast, Plaintiffs have not presented any specific
evidence of fee negotiations between SSgA (or other money market fund managers) and
investors like the Edison Plan.

1 likewise in the years prior. The Plan's assets in the Money Market
2 Fund increased over time, from approximately \$250 million in 2001 to
3 approximately \$650 million in 2008. As Pamela Hess testified, the rise
4 in assets put Defendants in a better position to try and negotiate
5 lower fees in the later years. Additionally, the market changed
6 significantly over this time period. Defendants' expert testified
7 that, as a general matter, management fees for money market funds have
8 steadily decreased across the board from 1999 to 2007. Plaintiff does
9 not dispute this trend. In light of these facts, it is equally likely
10 (if not more so) that SSgA reduced their management fees in 2005
11 because the Plan continued to invest a larger number of assets in the
12 fund and/or because the market conditions in 2005 dictated a lower fee.
13 There is simply nothing in the record to support the assumption that
14 SCE could have received a fee of 9 basis points prior to 2007.³³

15 Finally, Plaintiffs contend that the Plan fiduciaries failed to
16 monitor the fees of the Money Market Fund during the relevant time
17 period. Plaintiffs argue that there are no documents indicating that
18 the Plan fiduciaries conducted any review of the Money Market Fund's
19 fees prior to 2007. Plaintiffs' expert opines that a prudent fiduciary
20 in Defendants' position would have negotiated a sliding fee scale
21 agreement with SSgA, such that the management fee for the fund would

22
23
24 ³³ Plaintiffs in large part rely upon the email from Pam Hess to Marvin Tong dated
25 April 27, 2007 (Trial Exh. 278) for the proposition that SSgA would have lowered
26 its management fees prior to 2007 had SCE asked them to do so. However, Hess's
27 email does not support Plaintiff's position. In the email, Hess speaks only in the
28 present tense, and does not discuss historical fee rates for the Money Market Fund.
Thus, while Hess suggests that, as of April 2007, SCE possibly could negotiate a
fee of 8-9 basis points, she does not suggest that such a fee would have been
available at an earlier time. To the contrary, Hess testified that when she first
started advising SCE in late 2004, she thought the fees for the Money Market Fund -
then at 18 basis points - were reasonable and competitive.

1 automatically reduce at scheduled breakpoints as the Plan's assets in
2 the fund grew.

3 These arguments lack merit. First, as the findings of fact
4 indicate, Defendants did periodically review the reasonableness of the
5 fees for the Money Market Fund. When the Money Market Fund was first
6 chosen in 1999, Ertel had reviewed and compared the fees of four
7 comparable money market funds. The Plan fiduciaries also reviewed the
8 comparable money market funds (including fees) of seven candidates that
9 responded to a Request For Proposal for the trustee business. The
10 Money Market Fund fees charged by SSGA were comparable to those of the
11 RFP candidates. Thereafter, the Investments Staff consistently
12 monitored the Money Market Fund's performance net of fees on a monthly,
13 quarterly, and annual basis. In January 2003, when Marvin Tong joined
14 the Investments Staff, he reviewed the fees of the Money Market Fund,
15 and based on his prior experience in the investment consulting field,
16 he concluded that the fees were reasonable. Thereafter, in 2005 and
17 2007, Tong had discussions with Pamela Hess from HFS in which Hess
18 indicated that she had reviewed the Money Market Fund fees and thought
19 a lower fee could be negotiated. In each of those instances, the Money
20 Market Fund fee was reduced, first to 12 basis points in 2005, and then
21 to 10 and 8 basis points in 2007. Finally, in 2008, the Investments
22 Staff conducted an extensive review of the Money Market Fund.

23 As to Plaintiffs' contention that Defendants should have
24 negotiated a sliding fee arrangement, Hess testified that not all
25 managers allow for such an arrangement. Plaintiffs have presented no
26 evidence that SSGA would have agreed to such an arrangement or that
27 SSGA had negotiated sliding fee agreements with other 401(k) plan.
28

1 Furthermore, it is undisputed that the management fee was periodically
2 reduced as the Plan's assets in the Money Market Fund increased. Thus,
3 while Defendants may not have had an agreement for lock-step reductions
4 in the fee as the assets grew, the actual fee reductions are roughly
5 consistent with such a pattern.

6 However, even if Defendants' process for monitoring and
7 negotiating the fees for the Money Market Fund was somehow deficient,
8 Plaintiffs' claim for damages fails if a hypothetical prudent fiduciary
9 would have made the same investment decision. Howard v. Shay, 100 F.3d
10 1484, 1489 (9th Cir. 1996); Roth v. Sawyer-Cleator Lumber Co., 16 F.3d
11 915, 919 (8th Cir. 1994); Fink v. National Savings and Trust Co., 772
12 F.2d 951, 962 (D.C. Cir. 1985) (Scalia, J., concurring). For the
13 reasons stated above, Plaintiffs cannot show that the fees for the
14 Money Market Fund exceeded the reasonable range of fees for comparably
15 performing money market funds or that the decision to select and
16 maintain the Money Market Fund was otherwise objectively imprudence.
17 Thus, Plaintiffs' prudence claim fails with regard to the Money Market
18 Fund.

19 **IV. DAMAGES AND OTHER RELIEF**

20 Defendants' decisions to invest in the retail share classes rather
21 than the institutional share classes of the William Blair Fund, the
22 PIMCO Fund, and the MFS Total Return Fund caused the Plan participants
23 substantial damages. However, due to certain errors in the Plaintiffs'
24 damages calculations and the fact that Defendants did not present
25 damage calculations for these funds from July 2002 forward, the Court
26 cannot calculate with accuracy the exact amount of damages at this
27
28

1 time. Thus, the Court will allow Plaintiffs to submit revised damage
2 calculations in accordance with the following guidelines.

3 The Court concludes that, despite the stated mandatory minimum
4 investments for the institutional share classes, Defendants could have
5 invested in the institutional share classes of the William Blair,
6 PIMCO, and MFS Total Return funds at the time the funds were first
7 added to the Plan. Thus, for each of the three funds, damages should
8 run from the date the Plan initially invested in the funds, July 2002,
9 to the present.³⁴

10 Plaintiffs and Defendants in most respects do not differ in the
11 methodology that should be used to calculate damages. To the extent
12 such differences exist, the Court will address them below. The
13 following methodology should be used for each of the three funds:
14 First, Plaintiffs should identify and measure the difference in
15 investment fees between the retail share classes included in the Plan
16 and the less expensive institutional share classes that were available
17 but not selected for the Plan. Second, Plaintiffs should calculate the
18 average asset levels for each year that the Plan was invested in the
19 funds. Rather than using the average year-end asset balance to
20 calculate the average annual asset level, Plaintiffs should use the
21 monthly asset balances for the months of the year in which the Plan was
22 invested in the retail share classes to calculate an average annual
23 asset level for that year.³⁵ Third, Plaintiffs should multiply (a) the

24
25 ³⁴ To the extent that Plaintiffs need additional information from Defendants to
26 calculate damages from January 2010 forward, Defendants shall cooperate with
Plaintiffs and provide such information forthwith.

27 ³⁵ The Court adopts this method, which was put forth by Defendants, so as to resolve
28 an overstatement in Plaintiffs' calculations for the PIMCO RCM Global Tech Fund
("the PIMCO Fund"). Plaintiffs calculated the average annual assets for each fund
by taking the average of the year-end assets and the previous-year-end assets.

1 difference between the fees charged for the retail share classes
2 actually offered in the Plan and the fees charged for the less
3 expensive institutional share classes by (b) the average annual fund
4 assets, to determine the actual damages attributable to the higher
5 fees.

6 Finally, damages should account for the fact that had the Plan
7 fiduciaries not invested in the more expensive retail share classes,
8 the Plan participants would have had more money invested and therefore
9 would have earned more money over the course of time, so called "lost
10 investment opportunity." In calculating lost investment opportunity,
11 Plaintiffs should use the returns of the funds in which the assets
12 actually are (and have been) invested.³⁶ For example, the MFS Total
13 Return Fund was removed from the Plan in October 2008 and replaced by
14 the Russell Balanced Moderate Growth Portfolio. The assets for the MFS
15 Total Return Fund were mapped into the Russell Balanced Moderate Growth
16 Portfolio in October 2008; thus, Plaintiffs should use the Russell
17 Balanced Moderate Growth Portfolio returns to calculate lost investment
18

19 With regard to the PIMCO Fund, however, the year-end asset level for 2003 was \$43.9
20 million, the bulk of which was due to the mapping of approximately \$40 million in
21 assets from the T. Rowe Price Science & Technology Fund into the PIMCO Fund. That
22 \$40 million influx of assets from the T. Rowe Price Fund, however, was never
23 invested in the retail share class of the PIMCO Fund. At the time of the mapping
24 in October 2003, the Plan fiduciaries converted all the shares in the PIMCO Fund to
25 institutional shares. Thus, because the \$40 million dollars in assets from the T.
26 Rowe Price Fund were never invested in retail shares, they should not be used as a
27 basis for calculating damages due to Defendants' imprudence in selecting the retail
28 share class. Plaintiffs must exclude the amount of assets in the PIMCO Fund in
2003 that were only invested in institutional shares (the approximately \$40 million
in funds mapped from the T. Rowe Price Fund) when calculating the average asset
level.

The Court believes that by using the average monthly asset levels for the
months of the year during which the Plan was invested in the retail share classes
of the funds, this will provide a more accurate level of damages attributable to
the imprudent investment in retail shares.

³⁶ This approach was adopted by Defendants in their proposed calculations, but not by
Plaintiffs. The Court finds that this is a more accurate way of calculating actual
lost investment opportunity.

1 opportunity from October 2008 forward. Similarly, because the Plan
2 switched the assets in the PIMCO Fund from retail shares to
3 institutional shares in October 2003, Plaintiffs should use the
4 institutional share class returns when calculating lost investment
5 opportunity from October 2003 forward.

6 Plaintiffs shall provide updated damage calculations in accordance
7 with these principles within 20 days of the date of this Order.

8 Finally, to the extent any of the three funds at issue continue to
9 be invested in retail share classes and cheaper but otherwise identical
10 investments are available in the institutional share classes of those
11 same funds, Defendants shall take steps to remedy the situation
12 consistent with this Order so as to eliminate future damage to the Plan
13 participants.

14 **V. CONCLUSION**

15 For the reasons stated above, the Court rules as follows:

16 Defendants did not breach their duty of loyalty under ERISA by
17 investing in retail share classes rather than institutional share
18 classes of the William Blair Small Growth Fund, the PIMCO RCM Global
19 Tech Fund, the MFS Total Return A Fund, the Franklin Small Mid-Cap
20 Growth Fund, the Janus Small Cap Investors Fund, and the Allianz CCM
21 Capital Appreciation Fund.

22 Defendants breached their duty of prudence under ERISA by
23 investing in retail share classes rather than institutional share
24 classes of the William Blair Fund, the PIMCO Fund, and the MFS Total
25 Return Fund. Plaintiffs shall have 20 days from the date of this Order
26 to submit updated damage calculations reflecting the amount of damages
27 resulting from the excess fees incurred in connection with investment
28

1 in the institutional share classes of these funds, including lost
2 investment opportunity, from July 2002 to the present.

3 Defendants did not breach their duty of prudence in failing to
4 review the available share classes and failing to switch to the
5 institutional share classes of the Janus Small Cap Investors Fund in
6 April 2003, the Allianz CCM Capital Appreciation Fund in April 2005, or
7 the Franklin Small-Mid Cap Growth Fund in September 2001.

8 Finally, Defendants did not breach their duty of prudence by
9 investing in the Money Market Fund managed by SSgA or by failing to
10 negotiate a different management fee for the Money Market Fund at any
11 point from 1999 to the present.

12 Plaintiffs shall submit a proposed judgment consistent with this
13 Order (and the updated damage calculations), and consistent with the
14 Court's prior rulings on Defendants' motion for summary judgment issued
15 on July 16, 2009 and July 31, 2009, within 20 days of the date of this
16 Order.

17
18
19 IT IS SO ORDERED.



20
21
22 DATED: 07/08/10

23 STEPHEN V. WILSON
24 UNITED STATES DISTRICT JUDGE
25
26
27
28